

MARIELLE VANESSA C. REYES, CPA

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WORK EXPERIENCE

PROCTER & GAMBLE GUANGZHOU LTD (Guangzhou, China)

Senior Finance Analyst (Jan 2019 – Present)

Currently manages \$150 million in spending across 12 different contract manufacturing facilities in China for the Global Oral Care Manual and Power Brush Category. Some key responsibilities are:

- **Quarterly Forecast and Analysis** – Manages the financial forecast for receiving regions like North America, Latin America, Europe and Asia Pacific. Responsible for the bottoms up forecast of total plant controllable cost – raw/pack material and manufacturing overhead spending. Plays a leadership role in target setting, deployment and delivery between P&G and Contract Manufacturer.
- **Actuals Proofing** – Monitors the business trends/volume impacts to ensure we understand the impacts to our pricing and costs. Works with Purchasing and Product Supply to ensure actual costs are reflected into the financial forecast.
- **Cost Savings and Avoidance** – Provides leadership with insights to most significant cost savings opportunities. Leads and qualifies projects which deliver best payouts and works on accelerating savings and protecting the savings already in place. Partners with cost forecasters in different regions to ensure savings are understood, aligned, and incorporated into the profit forecasts.
- **Negotiation and Contract Analysis** – Helps set negotiation strategies and improvements, to maximize value creation for partnership with contract manufacturers.
- **Stewardship** – Leading role in risk analysis, contract manufacturer audits, off book liabilities and compliant contractual set up.

PROCTER & GAMBLE INTERNATIONAL OPERATIONS S.A. ROHQ (Manila, Philippines)

Associate Manager – Finance and Accounting (August 2016 – December 2018)

Handles the end to end accounts payable process for P&G Global Ultimate Vendors for India, Middle East and Africa Operations. Consistently achieved 98% payment on time of 1300 invoices monthly with total spending of \$10 million.

- **Invoice and Supplier Management** – Ensured invoices are processed right first time and within the due date. Investigates and resolves invoice and payment run issues in compliance to local market requirements.
- **Quality Management** – Delivered loss elimination projects to reduce invoice cycle time and team productivity through time and motion studies and value stream mapping exercises. Delivered over \$100k in people cost savings due through work load balancing, de-skilling and automation.

NESTLE PHILIPPINES INC. (Manila, Philippines)

Corporate Management Trainee (Nov 2015 – July 2016)

Supply Chain Management Control

- Handled various projects on the three main pillars of SCM control namely Financial Planning & Reporting (FPR), Accounting Services & Control (ASC), and Inventory Management & Stock Reporting.

Material Production Schedule Planner

- Previously a supply planner for Nestle's pure soluble coffee products - Nescafe Classic, Gold and Decaf. Works closely with factory supply chain in MPS and ERP planning to create net resource requirements, production schedules, finished goods and bulk dispatching, product planning tables and inter-DC stock transport orders.
- Improved month-to-date customer service level to 99% and have contributed to the successful and on-time launch of two major innovation and renovation projects as well as four promotional activities for the business unit.

Intermarket Supply Planner

- Worked with other Nestle markets in Asia and Oceania region as an intermarket supply planner for imported liquid beverage and dairy culinary products. Thoroughly exposed to the import and export business as well and SAP's SNP Planning.

EDUCATIONAL BACKGROUND

UNIVERSITY OF THE PHILIPPINES DILIMAN

BS Business Administration and Accountancy, Cum Laude

Board Passer October 2015 Licensure Examination for Certified Public Accountants

SKILLS and INTERESTS

Highly proficient in SAP APO, Microsoft Excel, Word and PowerPoint and has special interests in Middle Eastern dances, fashion, food, online selling and travelling.