**FARAAZ SAYED**

**Bahrain: +973 37367102**

**CAREER OBJECTIVE:**

To obtain a challenging position which will commensurate with my qualification and experience in the field of Voice& Chat Sales (**B.P.O**) Call Centre.

**HIGHLIGHTS**:

* 5 Years International experience in various associations as **SALES EXECUTIVE /TEAM LEADER.**
* Communication skill (ENGLISH, ARABIC, URDU, HINDI).
* Organizational & Managerial skill (agendas planning co-ordination).
* Flexible under changing work environment.
* Good leader ship skill.
* Good motivator and self-motivated with high energy levels.
* Excellent Negotiation skill.
* Powerful Communication.
* Work under Pressure.
* Positive Attitude.
* Energetic Performance.
* Highly Motivated.
* Best in Co-ordination.

**ACADEMIC QUALIFICATIONS:**

* **S.S.C**: Passed S.S.C. from **Mumbai boards (2010**), **St. Michael High School Mahim**.
* **H.S.C:** PassedH.S.C. **from Mumbai Board (2012)**, **Akbar Peerbhoy College of Economics & Commerce.**

**WORK EXPERIENCE:**

* **Ginger Events** (India) as **Promotor**(April 2012 to January 2013).
* **F.M Technologies PVT**LTD (India) as **Customer/Sales Executive(**February 2013 to May 2014).
* **Baskin 31 Robbins** (Abu Dhabi & Dubai) as **Steward**(August 2014 to May 2015).
* **VMS Technologies PVT LTD** (India) as **Customer/Sales Executive**(January 2016 to October 2019).
* **Tech Mahindra Business Service** (India) as **Customer/Sales Executive** (November 2019 to January 2020).
* **Urbansoft Technologies** (Bahrain) as **Business Development Executive(** March 2020).
* **RBW** (Bahrain) as **Sales Executive for STC broadband internet and landline** (June 2020 to July 2020).
* **STC Channel** (Bahrain) as **Temporary Sales Executive** August 2020**.**

**KEY RESPONSIBILTY:**

* Complete understanding of **Marketing**and **Telesales**, with **Customer Service**.
* Teaching proper **Training** to Amateur.
* Achieve **Target**&**Track** Existing Client’s.
* **Advising**&**Up-Selling** Client’s.
* **Empathy**&**Assuring** Sentences.
* **Connect, Cross-Sell** & **Appreciating Client’s**.

**ADDITIONAL SKILLS:**

* **Excel** Knowledge.
* **Word** Knowledge.
* **Data Arranging**.
* **CRM** Knowledge.
* **Sales** Training.
* **Communication** Training.
* **Promotion**&**Avertising**.
* **Marketing** Training.
* **Retentions**.

**CERTIFICATION:**

* **S.T.C.W** July 2015 to November 2015.
* **Elementary First Aid** (Centre for Maritime Education and Training Lucknow).
* **Personal Safety & Social Responsibilities** (Centre for Maritime Education and Training Lucknow).
* **Proficiency in Security Training for Seafarers with Designated Security Duties** (Centre for Maritime Education and Training Lucknow).
* **Fire Prevention & Fire Fighting** (Centre for Maritime Education and Training Lucknow).
* **Personal Survival Techniques** (Centre for Maritime Education and Training Lucknow).
* **Sai Technical Academy** (Certificate of Deck Cadet Jaipur).
* **Swimming Certificate** (Jaipur).

**PERSONAL DETAILS:**

* Date of Birth: 25th November 1994 at Mumbai, India.
* Nationality: Indian.
* Religion: Islam.
* Sex: Male.
* Marital Status: Married.
* Email:sayedfaraaz16@gmail.com
* Mobile no: +973 37367102.
* WhatsApp: +973 37367102.
* Address Bahrain: Manama, Gudaibiya, Zip: 307.
* Address India: Mumbai, Mahim, Pin:400016.

**PASSPORT:L6042451,09/12/2013** to **08/12/2023 Mumbai.**

**CDC: P0043446,31/08/2016** to **03/08/2021 Panama.**