#### **GEORGE SOJAN.S**

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Skype ID: george.sojan

Dear Sir/ Madam,

Review of my credentials will confirm that I have served as a catalyst in the areas of Front Office Operations and Guest Relationship Management in the Hospitality Industry. I am presently working in **Centraal Facility Operation In-charge Pre-Opening in Batelco Head Office Hamala - Kingdom of Bahrain.** I have expertise in delivering value-added customer service and achieving customer delight by providing customized products as per requirements.

I understand that working for your organization requires a candidate who is team oriented and is able to deal with people in various departments. I am confident that I possess these skills, which will help me to perform the job efficiently and effectively.

My goal is transition of my enthusiasm, productivity & experience into a position, where I continue to provide the quality output critical to organizational growth. I am certain that my presence in your Team will prove to be beneficial to your organization. As such, I would welcome an opportunity to speak with you to evaluate your needs & share my ideas.

Thanking you

Sincerely,

George Sojan.S

### <u>Reference:</u>

- Mr.Lloyed, General Manager:-+973 39918964
- Mr. Shankar Bharadwaj, General Manager @ <u>Diva Hotel Bahrain</u>-(00973 3881020)
- Mr. Anthony Hurtis, General Manager: -+973 33180001
- Mr.Kadry , Front Office Manager @ Mövenpick Group Hotel Bahrain-(+973 36314576)
- Mr. Gelene Lozano Natagoc, <u>Revenue. Manager @The Downtown by Rotana</u> Kingdom of Bahrain Cell:- +97333964152 / 36525651
- Mr.Ghandi,Gama Management Director-(0097339652500)



### **Objective**

To excel in my career and be a motivating force behind the growth of organization.

## Area of interest-Front Desk NOC-6313/632/6525 Work Experience

Working as Centraal Facility Operation In-charge Pre-Opening in <u>Batelco Head Office Hamala Bahrain.</u> (1-April-2023 Till Date)



Working as Front Desk Manager <u>BAISAN INTERNATIONAL HOTEL 4\* 105Rooms</u> in-Bahrain, <u>@ Prime Khalil Management Group of Hotels in Bahrain</u>. (21- Feb-2021 Till 30-March-2023)

- 1. Assist in Hotel Revenue Management planning.
- 2. Be aware of all rooms out of inventory/order.
- 3. Help maintain productivity levels at or above budgeted standards.
- 4. Be able to perform all duties of Front Desk Agent, Night Auditor and Duty Manager.
- 5. Run reports in a timely manner and relay necessary information to affected departments and individuals.
- 6. Monitor key control to maintain hotel security.
- 7. Answer all guest inquiries in a timely and professional nature.
- 8. Be aware of all rates, packages, and promotions currently underway as listed in the package
- 9. Be familiar with all in-house groups.
- 10. Be aware of all closed out and restricted dates.

Working as Front Desk Manager / Reservation Desk Manager <u>HAPPY DAY'S HOTEL</u> in-Bahrain, <u>@ Habara Management Group of Hotels in</u> 4\* Hotel 64-Rooms. (20-Feb-2019 to 20-Feb-2021) (<u>2Yrs</u>)

- > Trains, cross –trains, and retrains all front desk personnel.
- Participates in the selection of front desk personnel.
- > Schedules the front desk staff.
- Supervises workload during shifts.
- > Evaluates the job performance if each front desk employee.
- Maintains working relationships and communicates with all departments.
- Maintains master key control.
- Verifies that accurate room status information is maintained and properly communicated.
- Resolves guest problems quickly, efficiently, and courteously.
- Updates group information. Maintains, monitors, and prepares group requirements. Relays information to appropriate personnel.

Worked as Assistant Front Desk Manager / Reservation Manager <u>BAISAN</u>
<u>INTERNATIONAL HOTEL</u> in- Bahrain, <u>@ Gulf Diwaniya Management Group of</u>
<u>Hotels in 4\* Dlx 105 Rooms</u>. (10- Feb-2017 19-Feb-2019) (2Yr)

- Works within the allocated budget for the front desk.
- > Receives information from the previous shift and passes on pertinent details to the

oncoming shift.

Checks cashiers in and out and verifies banks and deposits at the end of each shift.

- > Enforces all cash-handling, check-cashing, and credit policies.
- Conducts regularly scheduled meetings of front desk personnel.
- ➤ Always wears the proper uniform. Requires all front desk employees to always wear proper uniforms.
- ➤ Upholds the hotel's commitment to hospitality.
- > Prepare performance reports related to the front desk.
- > Maximize room revenue and occupancy by reviewing status daily. Analyze rate variance, monitor credit report and maintain close observation of daily house count. Monitor selling status of the house daily.
- Monitor high balance guest and take appropriate action.

## Worked as Front Office Night Manager HOTEL DIVA in Juffair- Bahrain, @ Habara Group of Hotels in 4\* Dlx 167Rooms. (11 Jul 2015 till 09 Feb 2017)(1Yr-7Mnths)

- Ensure implementation of all hotel policies and house rules.
- > Operate all aspects of the front desk computer system, including software maintenance, report generation, and analysis, and simple configuration changes.
- Ensure logging and delivery of all messages, packages, and mail in a timely and professional manner.
- Ensure that employees are, at all times, attentive, friendly, helpful and courteous to all guest's managers and other employees.
- ➤ Monitor all of V.I.P 's special guests and requests.
- Maintain required pars of all front desk and stationery supplies.
- Review daily front desk work and activity reports generated by Night Audit.
- Review, respond front desk logbook and Guest feedback online on a daily basis.
- Maintain an organized and comprehensive filing system with documentation of purchases, vouchers.
- Schedules, forecasts, reports, and tracking logs.
- Perform all duties as front desk agent and night audit if needed.
- > Perform other duties as requested by management.

# Worked in Front Desk / Accounts Department Night In-Charge Supervisor & Night Auditor Mövenpick Bahrain Group Hotels & Resorts in 5\* 106 Rooms (13-June-2013 till 10-Jul-2015) (2Yr-1Mnths)

#### MÖVENPICK HOTEL BAHRAIN

- ➤ Interact with all guests during check-in and check-out procedure.
- > Create and cancel reservations as required, handle check in and check outs.
- > Greet all incoming and outgoing calls in a professional and timely manner.
- Review logbook, and emails daily and complete all tasks on checklist.
- Maintain proper operation of Front Desk telephones, be familiar with daily sell rates.
- > Balance and prepare individual paperwork for closing of shift with hotel standards.
- Work closely and maintain proper communication with all hotel departments.
- Handle guest registration and room assignments, accommodating special requests whenever possible.
- ➤ Handle guest check-ins/check-outs in accordance with hotel credit/cash handling policies in an efficient and friendly manner.
- ➤ Resolve customer complaints; assist customers in all inquiries in connection with hotel services, in-house events, directions, local attractions, check cashing, gift shop, safety boxes etc.
- Assist with responsibilities and duties in the absence or heavy volume in the areas of Service Express Bellman or Agents.
- > Perform other duties assigned by supervisor or department manager.

## Worked as Front Desk Duty Manager/Reservation (Pre-Opening) HOTEL DIVA in Juffair Bahrain, @ Gama Hospitality of Hotels & Resorts in 4\* Dlx 167Rooms. (18-Jun-11 Till 12-June-2013) (2Yr)

- ➤ Work with HOD's to assess and improve processes and policies
- Monitor & Answer guest feedback (online, via phone, email & in person)
- > Receives and resolved guest complaints and service recovery process.
- > Ensure full compliance to hotel operating controls, SOP's, policies, procedures and service standards.
- ➤ Cover shifts is all departments as scheduled by the General Manager.
- Provide effective leadership to hotel team members.
- > Ensures effective, timely and accurate communications flow with regards to hotel policies and procedures.
- > Responsible of emergency procedures, along with the General Manager & Maintenance Manager
- Ensuring that security and safety regulations are met
- ➤ All other duties as assigned by the General Manager

Worked as Executive aloft Chennai @ Group Hotel's & Resort's in 4\* Dlx 129 Rooms aloft Chennai, Tamil Nadu. India (12-April-2010 to 24-May-2011) (1Yr-1Mnths)



- ➤ Keep front desk and Lobby tidy and presentable with all necessary material.
- Greet and welcome guests.
- > Answer questions and address complaints
- Answer all incoming calls and redirect them or keep messages.
- > Prepare outgoing mail by drafting correspondence for booking.
- > Check, sort, and forward reservation emails.
- Monitor department supplies and place orders when necessary.
- Keep updated records and files for Arrival.
- > Register guests and assigns rooms. Accommodates special requests whenever possible.

Worked as **Tr. Front Desk Executive** (Pre-Opening) @ Aitken Spence Hotels & Resorts in 5\* Resort 81 Rooms Heritance Madurai in Tamil Nadu. India. (10 Oct- 2008 Till 11 April-2010) (1Yr-7Mnths)



- ➤ Assists in preregistration and blocking of rooms for reservations.
- > Thoroughly understand and adheres to proper credit, check- cashing, and cash handling policies and procedures.
- > Understands room status and room status tracking.
- Presents options and alternatives to guests and helps in making choices.
- ➤ Uses suggestive selling techniques to sell rooms and to promote other services of the hotel.
- > Knows the location and types of available rooms as well as the activities and services of the property.
- Coordinates room status updates with the housekeeping department by notification housekeeping of all check outs, late checkouts, early check-ins, special requests, and day use rooms.
- > Possesses a working knowledge of the reservations department. Takes same day reservations and future reservations when necessary. Knows cancellation procedures.
- > Knows how to use front office equipment.
- Process guest check-outs.
- ➤ Performing cashier related functions like posting charges to guest accounts, raising paid out's, currency exchange.

Worked in Front Desk @ ITC Group Hotels in 4\* 70 Rooms FORTUNE Chariot Beach Resort BY WELCOMGROUP, Mamallapuram in Tamil Nadu. India. (01-May-2008 till9-October-2008) (6Mnths)

- > Works closely with the housekeeping department in the keeping room status reports up to date and coordinates requests for maintenance and repair work.
- > Uses proper telephone etiquette.
- ➤ Performs cashiering tasks like bill / invoice settlement, posting charges to the guest, paid. out's, Foreign currency exchange etc.
- > Reads and initials the pass-on log and bulletin board daily. Is aware of daily activities and meetings taking place in the hotel.
- > Reports any unusual occurrences or requests to the manager.
- > Knows all safety and emergency procedures, Is aware of accident prevention policies.
- Maintains the cleanliness and neatness of the front desk area.
- > Take up other duties as assigned.

## **Project Experience 3months**

Worked for **Project in Front Office Dep't** for **3months** @ **Air Deccan Airlines Guest House in Velachery, Chennai in Tamil Nadu. India (Dec-07** to **March-08**)

## **Industrial Exposure Training 6Months.**

| Hotel Name / Place   | Department                    | Duration                                  |
|--|-------------------------------|---|
| @ ITC Group FORTUNE HOTEL SULLIVAN COURT BY WELCOMGROUP, OOTY in Tamil Nadu. India | All four major<br>departments | June2006 TO<br>Nov2006<br><b>6 Months</b> |

## **Professional Qualification**

- Master of Business Administration Executive MBA (Hospitality & Tourism Management) in "Shobhit University", Chennai in Tamil Nadu. India (May 2013-March 2014).
- Graduated in B.Sc. Hospitality & Hotel Admin in "TNOU", Chennai in Tamil Nadu. India (DUAL MODE) (Aug 2005-May 2008).
- Diploma in Hotel Management & Catering Technology in "Asan Memorial Institute of Hotel Management & Catering Technology", Chennai in Tamil Nadu. India (Approved by AICTE) (Aug 2005-May 2008).

## **Additional Qualifications**

| 1. | Expert in    | "Opera5.0"                                   | Hotel Management Software.       |
|----|--------------|--|----------------------------------|
| 2. | Expert in    | "Micros"                                     | Hotel Management Software.       |
| 3. | Expert in    | "Champagne"                                  | Hotel Management Software.       |
| 4. | Expert in    | "WINHMS                                      | Hotel Management Software.       |
| 5. | Expert in    | "IDS" 6.1 Version Hotel Management Software. |                                  |
| 6. | Expert in    | "PMS"  | Hotel Management Software.       |
| 7. | Expert in    | "CRS"  | Hotel Management Software.       |
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8. Basic knowledge about **Computer**. (**MS Word, Excel, Power Point**).

- 9. Completed SPG Star Strategy and SLT Planning Work Shop in aloft W hotels, Chennai. (31/05/2010 to 02/06/2010)
- 10. Completed SPG Training @ Starwood Group Hotels in aloft W Hotel, Chennai. (15/04/10)
- 11. Completed Basic First Aid & Fire Fighting Course. (07/02/08 to 09/02/08)
- 12. Completed Fruit and Vegetables Preservation & Nutrition Extension. (25/06/07 to 29/06/07).
- 13. Completed Call Centre Training Module in INSET Educational Service PVT LTD. (06/05/07 to 07/06/07).

## **Summary** of Qualification

- Higher Secondary Education from "St. Joseph's.Hr.Sec.School, Ooty in Tamil Nadu.India-2005.
- Secondary Education from "St. Antony's.Hr. Sec.School, Ooty in Tamil Nadu.India-2003.

#### **Hobbies:**

#### **Snooker, Gardening & Hard Working**

#### **Personal Profile:**

Date of Birth : 17-12-1985

Marital status : Married

**B**lood Group :  $\mathbf{B}^{+\mathbf{ve}}$ 

Father's name : Mr. Solomon. G

Sex : Male

Languages Known : English, Malayalam, and Tamil & Hindi

India Residence Address: Chennai. Tamil Nadu. India.

Nationality : Indian

Licence : Bahrain G.C.C-Licence & Valid International Licence

#### **Declaration**

I hereby declare that the above details furnished above are true to the best of my knowledge.

(GEORGE SOJAN.S)