



# ALI ABDULLA

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## CAREER OBJECTIVE

A person who has the ambition to find the correct positioning in order to serve his country's economy, open-minded for using advanced technology and human skills.  
“what we know is a drop, what we don't know is an ocean”

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## Core Skills:

- Kastle Financial system
- Sales and Marketing
- Virtual collaboration
- Sage 50 Accounting System
- Fintech
- Customer Service
- Retail Banking
- Credit analysis
- Financial analysis

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## WORK AND TRAINING EXPERIENCES

**BAHRAIN CREDIT** (Full-time employee) JULY 2019 – PRESENT

- **Customer Services and Sales Executive Representative.**

**Tasks:**

- In-charge for UoB Bahrain Credit Branch (Customer Service, Student Prepaid Cards, Credit Cards, Insurance Sales and Services)
- Arranging approvals with Company Approval Authority.
- Following up transactions from First lead to the Final Stage.
- Using advanced technology in Marketing, Dealing, Operations and Sales
- Versed in Benefit and Wathiq (E-KYC).

**Achievements:**

- Sold more than 70 Credit Cards and more than 120 Student Cards in one month. (A normal range is 35 Cards)
- Design a successful strategic marketing plan for UoB branch that contains creative Tactics.
- **BAHRAIN CREDIT** (Part-timer) NOV 2018 – JULY 2019
  - Consumer finance and Customer services.
  - Credit card sales and operations.

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## QUALIFICATION

- CFA Society Bahrain JAN 2020 - PRESENT  
**MUTAMAHIN program**

- Udemmy AUG 2020  
**Risk Based AML, KYC and Compliance**
- IELTS – British council JAN 2020  
Score 6.0
- BIBF APRIL 2020  
**E-KYC awareness workshop - Wathiq**
- BIBF APRIL 2020  
**Fintech in Flash: Financial Technology made easy**
- **Bachelor of Science in Accounting – single major** 2014 - 2019  
University of Bahrain- Sakhir, Bahrain

Reference available upon request