

WORK EXPERIENCE

Juaan online food delivery, Kingdom of Bahrain

Business development manager (July 2018 - Present)

Negotiated terms with restaurants about joining the delivery app.

Signed up various restaurants for the delivery app.

Managed all their contracts, followed up on any inquiries raised.

Prepared execution plans for delivery fleet, delivery management and customer service.

Helped in designing a delivery network that is fast and efficient.

Cubic technical solutions, Kingdom of Bahrain

Sales engineer (January 2017 – April 2018)

Managed sales of Chemicals, Laboratory equipment, Lab supplies, testing equipment etc.

Generated and closed leads from clients of various industries.

Made new clients from different industries such as production factories, oilfield companies, machinery services etc.

Made reseller agreements with various suppliers to increase profit, customer satisfaction and decrease fulfillment time.

IMSC-Earth, Dammam, Saudi Arabia

Field technician (December 2013 – July 2016)

Managed safe and precise use of chemicals in upstream oil to reduce H₂S in the stream.

Maintain operational safety and integrity on site.

Operation of pumps, separators, sand-removers etc.

Solving various technical issues on site and in office using given process data and raw readings.



Waseem Aslam

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PROFILE

Nationality: Bahraini

Date of birth: 7th August 1990

Married

Valid driving license

Education:

- Pakistan Urdu School

1995 – 2008

(Primary, secondary, high school)

- University of Bahrain

2008 – 2013

(BSc Chemical engineering)