

Bijumon Chalapurath
Jewelry store manager
GIA Certificate Holder
20 Years Experience
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Summary

Results oriented Sales Associate with 20 years of experience in all facets of retail sales. Proactive in handling multiple tasks at the same time and has proven experience in managing total store activities. Good knowledge in controlling gross margin, profit loss calculation. Able to work in a leading role or as a part of a team and have the proven ability to work on tight schedules.

Skills

- **GIA** Certificate holder
- Fluent in Arabic & English
- Exceptional Customer Service
- Good Product knowledge
- Computer Knowledge

Work Experience

Damas Jewellery - Sept 2006 to Aug 2020

Salesman for the first 3 years,

- Gained good experience in working up to customer satisfaction recommending them the right product.
- Skills in jewelry display and developed good customer relationship.

Store Manager for 11 years

- Maintained statistical & financial records.
- Proven ability in sales closing.
- Checked & compared budget to develop strategical plan to achieve targets.
- Dealt with customer queries & complaints.
- Maintained good customer relations.
- Managed Stock

Lera Jewellery –May 1999 to March 2006

- Managed the whole store.
- Responsible for orders & transactions
- Responsible for the complete Stock

Academic Qualification

- Bachelor Degree in Economics (Calicut University, India)
- Basic Computer Skills

Personal Details

Nationality : Indian
Date of Birth : 28.12.1974
Age : 45 years
Address: Flat No. 22, Bldg. 1081
Road 2712, Riffa -927

References :

Salam Mohammed
Area Sales Manager,
Damas Jewellery
Phone: 39984047

Rajesh Madhavan
Chief Accountant
Damas Jewellery
Phone: 39138756