

BVDW Benjamin Van de Walle



+973 3814 0969



Benjamin.vandewalle.jobs@outlook.com



Manama, Bahrain



LinkedIn

July 06, 2021

DEAR HIRING MANAGER,

Please accept this letter and attached Resume as part of the application procedure. My professional expertise lies in Sales, Business Development and Strategic Relationships, and I am excited to bring an experienced global perspective.

I'm looking for a new opportunity and challenge that incorporates my professional interests and would allow me to exercise a range of my skills. As an early Key Account Manager – Projects with Sarens Group, my experience is substantive and multifaceted. In my current role with Sarens Group, I have ensured continual increase of strategic partnerships and relations with company's stakeholders, business expansion and departmental growth while retaining an unwavering attention to the organization's core values, mission and objectives. I joined the Sarens Group after a successful sales-oriented internship and was entrusted with overseeing the sales management in the Middle Eastern region (GCC and neighboring countries) for complex projects, ensuring that client's demands were fully understood, proper solutions were offered and sales targets were met and this according to company policies and technical requirements. This position has also allowed me to gain experience to meet multiple people from different cultures and countries around the world.

Thanks to this and to other experiences, I possess an essential skill set well suited to address the duties and responsibilities required for a challenging role. In me, your esteemed organization will gain the value of an experienced perspective, clear development vision, keen research and prospect insights, and tireless dedication to short and long-range success. I am certain that the foundation exists for a fruitful partnership.

Thank you for your consideration, and I look forward to the opportunity to speak with you about my candidacy in greater detail.

Sincerely,
Benjamin Van de Walle

Attachment: BVDW_ResumeWithPhoto