# **Curriculum Vitae**

#### **ABIN KURIAN**

Kanjampurathu (H) Perumballoor P.O, Muvattupuzha, Kerala, Pin: 686673, India. Mobile: +973-35464093

+973-66962151

Email : <u>abin558@gmail.com</u>
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Skype Name: Abin Kurian CAREER OBJECTIVE



Seeking a quality and dynamic business environment where my knowledge can be shared and enriched, and I am ready to take any challenge that demands Smart work, Sincerity and intelligence.

### PERSONAL DETAILS

Name : Abin Kurian

Gender : Male

Date of Birth : 02/02/1991

Father's Name : KV Kurian

Mother's Name : Valsa Kurian

Marital Status : Married

Wife Name : Anjana Shaji

Language Known : English, Hindi, Malayalam

Religion : Christian Syrian Catholic

Nationality : Indian

Profession : Master of Business Administration

**PASSPORT DETAILS** 

 Passport No.
 : T0905293

 Date of Issue
 : 28/11/2019

 Date of Expiry
 : 27/11/2029

 Place of Issue
 : COCHIN

# **ACADEMIC QUALIFICATIONS**

Qualification	Year	Institute	University / Board
S.S.L.C	2006	ST.MARY'S H.S.S ARAKUZHA	Board of Public Examination
Plus Two	2009	CARMEL COLLEGE, MANDAMARI, ANDHRAPREDESH	Board of Intermediate Examination



## PROFESSTIONAL QUALIFICATION

Qualification	Institution	Name of University	Year
<ul> <li>Msater of Business         Administration         (MBA)     </li> <li>(full-time study)</li> </ul>	Viswajyothi College of Engineering & Technology (VJCET) Vazhakulam	Mahatma Gandhi University, Kottayam	2012-2014
<ul><li>Bachelor of Commerce</li></ul>	Santhigiri College of Computer Sciences, Thodupuzha	Mahatma Gandhi University, Kottayam	2009-2012
( full-time study)	Подарагна	, , , , , , , , , , , , , , , , , , , ,	

<b>Employment History</b>			
Junior Account- ant (sales)	House of Uniforms , Salmaniya , Bahrain	Currently Working from 2016	
Sales Engineer	Terex Equipment pvt.Ltd. India	From 01-12-2014 To 02-06-2016	

Key Skills		
TALLY ACCOUNTING SOFTWARE	'5' Soft Accounting Computer Education	March 2011
PRACTICAL ACCOUNTING & TAXES	Tax Study Centre	January 2011

#### JOB RESPONSIBILITIES:

- ➤ Itemizes and totals purchases by recording prices, departments, taxable and nontaxable items; operating a cash register.
- Enters price changes by referring to price sheets and special sale bulletins.
- > Discounts purchases by redeeming coupons.
- Collects payments by accepting cash, check, or charge payments from customers; making change for cash customers.
- > Helping the ware house manager during inventory counting
- ➤ Verifies credit acceptance by reviewing and recording driver's license number; operating credit card authorization system.
- ➤ Balances cash drawer by counting cash at beginning and end of work shift
- ➤ Provides pricing information by answering questions.
- ➤ Maintains safe and clean working environment by complying with procedures, rules, and regulations.
- ➤ Identifies current and future customer service requirements by establishing

personal rapport with potential and actual customers.

- Establishes new accounts and services accounts by identifying potential customers; planning and organizing sales call schedule.
- ➤ Prepares cost estimates by studying blueprints, plans, and related customer documents; consulting with engineers, architects, and other professional and technical personnel.
- ➤ Gains customer acceptance by explaining or demonstrating cost reductions and operations improvements.
- > Submits orders by conferring with technical support staff; costing engineering changes.
- > Develops customer's staff by providing technical information and training.
- > Contributes to team effort by accomplishing related results as needed.

### **Interpersonal Relationship**

- > Expert in communication.
- Very good listener.
- Maintain a professional relationship with clients and other professionals.
- > Can communicate effectively.

### Intra-Professional Relationship and Improve Quality of Care

Maintain good rapport with all members in the team.

### **Computing Skills**

Know to use computer for various activities.

#### Interests

- Ready to accept challenges in working areas.
- > In- service educational programs.
- > Attending seminars.
- > Anything which contribute to professional development.

#### References

Mr. Shaju Mathew (Operation Manager)

Mob: +973-39140964

Ms. Jiby Shaju (Accountant)

Mob: +973-36432677

Email Id: jibyshaju@gmail.com

# **Declaration**

I hereby declare that the information stated above is true to the best of my knowledge.

ABIN KURIAN

Place: Manama