



Sachin Kumar

Accountant & Sales Manager

Profile

To acquire skill and knowledge in the concerned field of work in the shortest possible time and to the best of my ability to be involved in the challenging area. Subsequently, to contribute in the progress of the company through handwork, dedication and team spirit. Would like to work in an organization, which provides an environment for continuous learning and believes that the growth of the company and the employee are mutual.

Employment History

Accountant and Sales Manager at A'Ali consumer Co - Operative Society, A'Ali - Bahrain August 2018 to Till Date

- Utilizing the Computerized accounting package with Tally ERP9 and Enterprise accounting package.
- Utilizing the Computerized accounting package and accounting the Day to day operations.
- Responsible for tracking, analysis and payment approval of the Company's accounts payable.
- Generating the invoices and managing the accounts receivable.
- Preparing the payroll systems and updating the employee migrations.
- Day to day operations with the share-holders.
- Preparing and analyzing the Profit and Loss account and reporting to The management monthly viz.
- Analyze competitive product offerings in terms of features and Benefits as well as pricing point of views.
- Review product pricing and gross margin goals for existing products Annually and establish new product pricing.
- Year-end financial statement etc.

Business Development Manager & Accounts at Lashari Group, Salmabad - Bahrain September 2016 — July 2018

Achieve growth and hit sales targets by successfully managing the sales team
Design and implement a strategic business plan that expands company's customer base and ensure its strong presence

Details

Tubli, Bahrain, 35682577

sacchi4u@gmail.com

Date / Place of birth

30-01-1990

Mangalore - India

Nationality

Indian

Driving license

Bahrain Driving License

Skills

Analytical Thinking Skills

Good team player

Highly Motivated

Strategic Planning

Communication and Presentation

Ability to Multitask

Collaboration & Teamwork

Strong Communication Skills

Computer skills

Hobbies

Traveling, listening music,
Drawing, Cooking, Playing sports
& cycling

Languages

English

Hindi

Kannada

Malayalam

Tamil

Telugu

Own recruiting, objectives setting, coaching and performance monitoring of sales representatives

Build and promote strong, long-lasting customer relationships by partnering with them and understanding their needs

Present sales, revenue and expenses report

And Accounts related works.

**Project Manager at Green FX W.L.L, Manama
January 2016 — August 2016**

Computer Hardware & Networking

Accounting, Inventory Solutions & Payroll

Remote Access & Synchronization

Data Recovery

Handling calls of Tally.ERP9 quires

Giving Demo to client

Computer Hardware and network

Tally Data Password Recovery

Tally Troubleshoot

Tally.ERP 9 Sales & Service all type of problem solutions

**Sales & Service Engineer at Gulf Energy Technology & Projects,
Doha - Qatar
June 2012 — January 2016**

Accounting, Inventory Solutions & Payroll

Remote Access & Synchronization

Data Recovery

Handling calls of Tally.ERP9 quires

Giving Demo to client

Computer Hardware and network

Tally Data Password Recovery

Tally Troubleshoot

Tally.ERP 9 Sales & Service all type of problem solutions

Tally Training for Clint's

Tally sales & service

**Sales & Marketing at soft link, Mangalore - India
January 2009 — June 2012**

Accounting , Inventory Solutions & Payroll

Remote Access & Synchronization

Data Recovery

Handling calls of Tally.ERP9 quires

Giving Demo to client

Education

High School – S.S.L.C, St Joseph high school

March 2003

2nd year Degree, St Aloysius Pre University College, Mangalore - India

April 2004 — March 2005

**Bachelor of commerce (B.COM), St Aloysius Pre University College,
Mangalore - India**

April 2006 — March 2008

**Diploma in office automation, BDPS - Software Training Center,
Mangalore - India**

April 2008 — December 2008

DECLARATION:

**I hereby declare that the above information furnished by me is
true and best of my Knowledge and belief.**

Place : Bahrain

Date :

Sachin Kumar