

SANDEEP JADHAV

Flat No.2,Building No.1310,Road No.1819, Manama, Bahrain, 33828422, jadhav.sandeep82@gmail.com

PROFESSIONAL SUMMARY

Ambitious sales associate with strengths in multitasking and customer service. Seeking opportunity to gain management skills.

SKILLS

- Retail Store Operations
- Refraction
- Basic Cashiering
- Inventory systems Management
- Customer service & Troubleshooting
- Repair & Adjustment of Eyeglass,Sunglasses
- Contact Lens Fitting & Advisor
- Record patient history
- Can Operate Most of Ophthalmic Instrument
- Ability to overcome objections
- Ability to close the sale.
- Product knowledge

EXPERIENCE

Optometrist

October 2017 - Current

Optica | Manama, Bahrain

- Developed treatment plans for patients with eye diseases and disorders.
- Adhered to all store retail procedures and policies.
- Ensured 100% compliance with all privacy and patient protection practices.
- Examined eyes to assess nature or degree of vision problems and prescribed corrective lenses, medications or therapeutic procedures.
- Led team of optometrists in delivering presentations at annual conference.
- Maintained contact and records for patients.
- Performed various tests to evaluate visual acuity and perception and diagnose diseases.
- Educated customers about product options to exceed their experience.
- Facilitated stock management and inventory, conducting routine inventory audits and cycle counts.
- Interfaced with customers to determine purchasing needs, directed them to appropriate items, and recommended additional products.
- Served multiple customers at once in a stressful environment.
- Collaborated with colleagues to discuss market information and strategies.
- Contacted existing and new customers to discover their needs and to explain how certain products could be useful to them.
- Emphasized the specific product features that would stand out to customers, showing them product

limitations and capabilities.

- Followed up with customers ensuring their satisfaction with their purchases.
- Greeted customers and offered them assistance where possible.
- Informed customers about current promotions and sales, encouraging them to take advantage.
- Negotiated the terms and prices of sales, reaching agreements with customers.

Optometrist

February 2017 - September 2017

Lawrence & Mayo | Hyderabad, India

- Performed various tests to evaluate visual acuity and perception and diagnose diseases.
- Collaborated with colleagues to discuss market information and strategies.
- Ensured 100% compliance with all privacy and patient protection practices.
- Contact Lens Advisor
- Sales
- Refraction
- Stock Inventory
- Contacted existing and new customers to discover their needs and to explain how certain products could be useful to them.
- Greeted customers and offered them assistance where possible.
- Identified prospective customers through use of business directories, conferences, trade shows and by following existing clients' leads.

Senior Optometrist & Dignostics In charge

March 2014 - February 2017

Swarup Eye Centre - Chapel Road | Hyderabad, India

- Consulted with a team of primary care physicians and surgeons to create a comprehensive system of care.
- Developed treatment plans for patients with eye diseases and disorders.
- Examined eyes to assess nature or degree of vision problems and prescribed corrective lenses, medications or therapeutic procedures.
- Ensured 100% compliance with all privacy and patient protection practices.
- Maintained contact and records for patients.
- Performed various tests to evaluate visual acuity and perception and diagnose diseases.
- Provided pre- and post-operative care to corrective eye surgery patients.
- Supervised a team staff in clinical setting.
- Treated patients in a hospital setting for vision issues.

EDUCATION

SSC

March 2004

Government Hindi High School, Adilabad, India

Ophthalmic Technician

March 2010

Sadhana Para Medical College, Hyderabad, India

LANGUAGES

- English
- Hindi
- Marathi
- Telugu

COMPUTER SKILLS

Ms.Office,Word Excel
Windows,Dos Operating Systems

DECLARATION

I hereby declare that all the information mentioned above is true to the best of my knowledge.

Yours Truly,
Sandeep Jadhav