

SUNIL KUMAR

MBA (FINANCE), B. TECH (CIVIL ENGG.)

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SUMMARY

Experienced management professional, having worked in a combination of operational & strategic roles **across Bahrain, Qatar, UAE, Oman & India** in the capacity of **Contractor, Consultant & Client Representative** spanning **Banking, Consulting & Retail multinational organizations**.

Along the way for **20 years** now, having delivered in excess of **5 million square feet of purpose designed space** covering projects worth above **USD 30 million**, my career has transformed into a lifestyle as it continues to present new opportunities & challenges to **deliver optimum value** to my employer, collaborators & clients in a vibrant, dynamic environment.

The unique experience of working in a **truly global scenario**, interacting with **multicultural teams** from different backgrounds & skill sets and the inspiration derived from these opportunities has been a very fulfilling journey. My roles till date have brought me in touch with extraordinary people, both internal & external, a great mix of **peers, influencers, facilitators and mentors** who continue to actively collaborate with me.

I strongly believe I add value to everything I touch. A successful end is achieved by **structured planning, focused execution, informed judgement & extra-ordinary efforts by dedicated teams**.

SKILLS & PROFICIENCY

- + Expert level proficiency & hands on experience in:
 - Stakeholder Management
 - Capex P&L, costing & budgeting
 - Contracts & negotiation
 - Project Management
 - Technical Analysis & Value Engineering
 - MIS / communication
 - Program Management (MS Project)
- + Intermediate Level proficiency & independent working knowledge in:
 - Primavera
 - Design software (Autocadd)
 - Project Risk Management
 - Claims Management

EDUCATIONAL QUALIFICATION

- + May 2003 Completed **Master of Management Studies (MMS)** Course with specialization in **Finance** from Babasaheb Gawde Institute of Management Studies, Mumbai Central under the University of Mumbai, India.
- + May 2000 Completed **Bachelor of Technology (B.Tech)** Course with specialization in **Civil Engineering** from N.S.S College of Engineering, Palakkad under the University of Calicut, Kerala, India.

CERTIFICATION

- + October 2007 Registered with **Committee for Organizing Engineering Professional Practice (COEPP)**, Ministry of Works, Kingdom of Bahrain – (Registration No. EPP/C3075/CE/01-B).

EXPERIENCE

- + Employed with **M/s. Travelex Bahrain WLL** as **Facilities Project Co-ordinator (Middle East)** from **14th January, 2014** till date.
 - Comprehensive Capex Lifecycle Management & execution responsibility for strategic projects across the Middle East network:
 - ♦ 4 state of the art outlets at new **Bahrain International Airport** in Muharraq, Kingdom of Bahrain.
 - ♦ 3 brand new outlets at **Hamad International Airport**, Doha, State of Qatar.
 - ♦ Outlet at **Sohar City Center**, Sohar, Sultanate of Oman.
 - ♦ Outlet at **Qurm City Center**, Muscat, Sultanate of Oman.
 - ♦ 4 state of the art outlets at **Muscat International Airport** opened on 21st March, 2018 in Muscat, Sultanate of Oman.
 - ♦ Strategic Travelex outlet at **Mesaieed Port city**, State of Qatar.
 - ♦ Strategic supermarket implant outlet at **Mabellah**, Muscat, Sultanate of Oman.
 - ♦ Outlet at Departures Gate 14, Airside Departures, **Bahrain International Airport**, Kingdom of Bahrain.
 - ♦ Outlet at Dragon Mall, **Diyar Al Muharraq**, Kingdom of Bahrain.
 - ♦ Relocation of T3 Landside Arrivals outlet at **Abu Dhabi International Airport**, Abu Dhabi, United Arab Emirates.
 - Enabling Function
 - ♦ Primary design, execution & regulatory interface for projects in the GCC region.
 - ♦ Key inputs to enable IT projects in the region to deliver to regulatory requirements / risk mitigation / disaster recovery / new technologies.
 - ♦ Key enabler in feasibility studies on future expansion projects.

- ♦ Key advisor to Physical Risk Committee to mitigate location based risk parameters.
- Comprehensive Maintenance framework management for entire Travelex Estate across Bahrain, Oman & Qatar. Key responsibilities include:
 - ♦ Key year-on-year budgeting responsibility for maintenance expenditure allocation.
 - ♦ Oversee maintenance framework in each country to manage mini projects, renovations, retrofits & central projects.
 - ♦ Oversee delivery of preventive & breakdown maintenance through pre-agreed contracts & directions to designated in-country leads.
 - ♦ Review & approve action plans / mitigation measures to control deviations in cost & timelines to ensure adherence to projected objectives.
- ✦ Employed with **M/s. 3D International WLL** as **Projects Manager** from **1st February, 2007** to **12th January, 2014**.
 - Independent P&L responsibility for delivery of prestigious company projects :
 - ♦ **M/s. Alubaf International Bank Headquarters** at Seef, Kingdom of Bahrain.
 - ♦ **Travelex Currency Exchange** at Hidd.
 - ♦ Training Floor at **Viva (Saudi Telecommunications Co.)** at Viva HQ, Seef.
 - ♦ Retail Banking Branch at Zinj for **M/s. Ithmaar Bank B.S.C.**
 - ♦ Operations Center for **Viva (Saudi Telecommunications Co.)** at 2nd & 3rd Floors, Viva HQ at Seef.
 - ♦ Travelex Outlet at Budaiya for **M/s. Travelex Bahrain WLL.**
 - ♦ **Northern Governorate Employment & Training Center** at Country Mall, Budaiya, for **M/s. Ministry of Labour.**
 - ♦ Travelex Outlet at Bahrain Airport Immigration for **M/s. Travelex Bahrain WLL.**
 - ♦ Modification works to **Housing Bank for Trade & Finance** at Manama Center, Government Avenue, Kingdom of Bahrain.
 - ♦ AECOM Offices at Al Safeer House, Seef for **M/s. Davis Langdon.**
 - ♦ Project Management & fit-out execution responsibilities for prestigious Clients like **Awal Group WLL, Bahrain Telecommunications Co., E K Kanoo (BSC), International Investment Bank & Vertu.**
 - Planning responsibilities for **Moda Mall 1 Renovation** at Bahrain World Trade Center, Manama, Kingdom of Bahrain from 1st November, 2011 to 2nd May, 2013.
 - Project Co-ordination responsibilities for all projects in the Company from 1st July, 2008 to 30th September, 2011. Key responsibilities include:
 - ♦ Single point contact for tracking of all projects within the company.
 - ♦ Preparation of Master Roadmap for Project Execution Schedules, progress & cost reports for projects.

- ♦ Key communication, co-ordination & budgeting responsibilities with Clients, Project Team & suppliers to ensure smooth execution of projects within agreed timelines.
 - ♦ Formalise action plans /mitigation measures to control deviations in cost & timelines to ensure adherence to desired project objectives.
- ✦ Employed with **M/s. Edifice Architects Pvt. Ltd.**, Mumbai, India as Project Manager from November 2004 to November 2006.
- Architectural & Interior fit-out works to **M/s. Tata Consultancy Services Ltd.** for execution of Yantra Park Facility at Thane, India - a built-up area of 3,50,000 sq. ft. comprising of Software Development Centers, Training Blocks, Cafeteria, Kitchens & Auditorium.
 - Interior fit-out works for **M/s. Ernst & Young**, at Jolly Maker Chambers II, Nariman Point, Mumbai, India, comprising 10,000 sq. ft. completed on 23rd May, 2006.
 - Interior works for **M/s. Boston Consulting Group (Pvt.) Ltd.**, at Nariman Bhavan, Nariman Point, Mumbai, India, comprising 15,000 sq. ft. completed on 12th November, 2005.
 - Interior works for **M/s. Edifice Architects Pvt. Ltd.**, at Mumbai, India comprising 5,000 sq. ft. completed on 14th April, 2005.
- ✦ Employed with **M/s. Shapoorji Pallonji & Co. (Design & Build Cell)**, Mumbai, India as Planning Executive from August 2004 to October 2004 to execute interior works for **M/s. Pricewaterhouse Coopers**, at Savarkar Smarak, Shivaji Park, Dadar, Mumbai, comprising 70,000 sq. ft.
- ✦ Employed with **M/s. Tanvi Constructions Pvt. Ltd.**, Mumbai, India as Executive (Construction Management) from October 2003 to July 2004.
- ✦ Employed as Site Engineer with **M/s. Laad Associates** from May 2000 to June 2001 at the Unitech's West End Complex, Virar, Mumbai, India.

PERSONAL INFORMATION

Date of Birth	:	XX-XX-1977
Marital Status	:	Married
Driving Licence	:	Valid up to 2022
National ID validity	:	Upto 2025
Residence Permit	:	Upto 2022
Language proficiency	:	English, Hindi, Malayalam & Tamil
References	:	Shall be provided upon request
Linkedin profile	:	https://www.linkedin.com/in/sunil-kumar-a22b6965/