

Curriculum vitae

Name: Sebastian Fromm
Date of birth: 17.12.1977
Place of birth: Düsseldorf
Nationality: german
Family status : single



Professional activity:

04.2018 until today	Operations Manager LPL Logistics Saudi Arabia LLC.
09.2015 until 04.2018	Managing Director Al Barg Contracting. Est, Dammam / KSA
05.2015 until 08.2015	Project Coordinator Al Barg Contracting. Est, Dammam / KSA
01.2011 until 04.2015	Operation Manager Saudi Arabian Projects/Oil&Gas, Schenker Saudia Arabia, Dammam / KSA
07.2010 until 10.2013	Projekt coordinator for incoming and outgoing shipments by airfreight, seafreight, trucking, custom clearance, special requirements at jobsite (placing onto foundations,etc.). Al Barg Contracting, Dammam / KSA
11.2006 until 06.2010	Coordinator „Airfreight“ – Import and Export Göritz Air Freight GmbH, Herbert Göritz, Düsseldorf
04.2005 until 10.2006	Coordinator „Airfreight“ – Import and Export Damco (Germany) GmbH, Hamburg, Station Düsseldorf,
02.2005 until 04.2005	without employment contract
05.2004 until 01.2005	Coordinator „Airfreight“ – Import and Export Kitzinger & Co. (GmbH & Co. KG), Hamburg, station Düsseldorf,
07.2003 – 05.2004	Coordinator „Airfreight“ – Import and Export DACOAIR Transport GmbH, Düsseldorf

Apprenticeship and first occupational activity

2003	Transfer into professional occupation with DACOTRANS
2000 – 2003	Apprenticeship to international freight forwarder at DACOTRANS Grosskopf GmbH & Co. KG, Düsseldorf
1996 – 1998	Städtisches Meerbusch-Gymnasium, Meerbusch
1992 – 1996	Bording Collegium Josephinum, Bad Münstereifel (until closing of boarding school)
1987 – 1992	St. Ursula-Gymnasium, Düsseldorf

Other skills

foreign language:	Englisch During apprenticeship participation in courses for economical english at company internal lessons
EDV-knowledge:	Microsoft Windows MS-Office, Internet CargoSoft

Practical courses

06.1998 until 08.1998	MSK, Maritime Spedition-Kontor GmbH, LE-Echterdingen
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Military service

04.1999 until 04.2000	Civil service at St. Elisabeth-Hospital, Meerbusch-Lank
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Tasks/Responsibilities taken involved in last occupation:

- Receiving, preparing, reviewing and offering project tenders; including inquiring all related charges from worldwide partners and agents, related to the required costing sheets from the tender inquiries
- Preparing company presentations as per request from clients or required in the tendering process for projects
- Overseeing the daily operation business
- Regularly meeting subcontractor and clients to improve relationships and services
- Contact person for custom clearance matters (SASO/SABER regulations, CITC matters, DG importation, assigning HS Codes for import matters, duty exemption lists etc.)
- proposing improvements and implementing the same
- Overseeing execution of Heavy Lift and ODC transports
- preparation of external and internal Standard operation procedures in accordance with customer and company requirements
- Overseeing the monthly closing and ensuring that all relevant actions are taken to close the files within the month closing period
- preparation of costing sheets based on the actual business and clients
- Handling day to day business from customers and organising their transports, not limited to In-Kingdom-transportation
- Contact person for clients and their requirements and requests for import or export cargo (invoice set up, documentation requirements, required licenses/permits etc.)
- Contacting companies own offices and partners in regards of new customers after discovering new business opportunities
- improving through internal trainings the quality of the operational teams
- follow up payment cycles from vendors and clients

Projects handled in Saudi Arabia:

Foster Wheeler Propylene Oxide Plant - Sadara, Jubail
Foster Wheeler Packaging Center - Sadara, Jubail
DOW Specialties / Fluor Arabia RO Water KSA Project, Jubail
Tecnicas Reunidas Jubail (Petrokemya, Kemya)
Linde Saudi Arabia, Jubail (Jubail 10 Sadara Hyco Plant)
Dalma Energy LLC. Dammam
Riyadh Metro Project (BACS Consortium), Riyadh
Siemens / SEC , Ar'ar, Qurayat, Rafha
Hadeed Jubail, approx 160.000 FRT
Capital Steel Factory Jeddah, approx 80.000 FRT
Saudi Specialty Chemicals Jubail
Ma'aden Re-calcination project, Ras Al Khair,
Crystal, Yenbu. Delivery of 200 tons units
Manifa Co-generation and main substations project Manifa
Sipchem Chemicals Company Jubail