

Dear Hiring Manager,

With over 15 years of extensive experience in global logistics, operations management, and business development, I am writing to express my strong interest in the Sales Supervisor position. As a CSCP and CILT certified professional currently serving as a Supervisor at Mediterranean Shipping Company, I have a proven track record of driving operational excellence and revenue growth within the maritime and supply chain sectors.

Throughout my career, I have specialized in streamlining complex logistics processes and fostering high-value client relationships. In my current role at MSC, I lead export operations for the Bahrain cluster, ensuring 100% accuracy in vessel manifests and documentation while coordinating intricate cross-border shipments between Bahrain and Saudi Arabia. My dual focus on operations and business development has allowed me to implement dynamic pricing strategies that consistently meet revenue targets and expand market share.

My technical expertise is backed by a Master's in Logistics Management and a solid foundation in Management-Accounting. This academic background, combined with my proficiency in ERP and logistics management systems, enables me to utilize data-driven KPIs for continuous process improvement and risk mitigation. Whether negotiating with carriers to secure cost-effective services or resolving complex logistical bottlenecks, my goal is always to deliver exceptional customer satisfaction and sustainable business outcomes.

I am confident that my leadership capabilities and deep industry knowledge will allow me to make an immediate positive impact on your team. Thank you for your time and consideration.

Sincerely,
Sayed Sulaiman