 CURRICULUM VITAE

# Vishal Bhardwaj

# Sales Account Manager

### Mobile: 97339116583,

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**Seeking a position to utilize my skills and abilities in the industry while aiming towards higher growth and better prospects for the company through my competency, hard work, dedication for the organization and adaptability at multidisciplinary jobs.**

## Objective

* Hard-working, dedicated, and experienced salesperson with a positive outlook, friendly personality, and pleasant disposition seeks a career in sales with Trader Jack’s Retailers. Physically-fit; can work long hours, quick learner and can articulate product specifications clearly and observes excellent customer service practices.

## Academic Credentials

1. Three Years Polytechnic Diploma in Mechanical Engineering from Baba Kheta Nath Govt. Polytechnic, Narnaul in December 2016.
2. 10th from Board of School Education Haryana with 73.4% marks.
3. Auto Cadd 2D+3D From Cadd Centre Rohtak.
4. HS-CIT course from NIIT Computer Centre Narnaul with 80.25% marks.

## Experience

* Having one year Apprentice Training experience (June 2017 to June 2018) at Keihin Fie India Pvt. Ltd., Bawal.
* Worked as Junior Engineer in Keihin Fie India Pvt. Ltd., Bawal. from July 2018 to Jan 2019.
* Having one year experience as a Sales Account Manager in Biotensidon Bahrain(International Trading House)

## Job Profile

* 1 years experience as Sales Account Manager.
* Ability to operate POS.
* Computer literate; knowledgeable in word processing, Excel spreadsheets.
* Fast-learner; can understand product descriptions and key selling points quickly.
* Good sales personality; friendly, patient, persuasive, pleasant disposition, with a positive attitude.
* Proactive; self-motivated attitude to help customers.
* Excellent communicator with great interpersonal skills.
* Having valid Bahrain Driving License

## Duty and Responsibilities

* Take appointment to the client by phone call and greet when we meet
* Explain client about our product and it’s benefits.
* Giving demonstration to the client according to their needs
* Explain credit facilities to the client according to their amount of order
* Giving delivery services to the client and training to their staff how to use our product
* Stay available for our client having any problem or query

## Personal Snippets

1. Efficient to make good relations with clients.
2. Good Interpersonal and Communication Skills.
3. Ability to work efficiently in a team.

## Hobbies

1. Like to play cricket.
2. Reading books.
3. Listening music.

## Personal Profile

Date of Birth : 29th Oct 1997 Gender : Male Marital Status : Unmarried

Language : English and Hindi

Nationality : Indian

Visa Status : Presently on Employment Visa

 CPR No. : 971025525

**Declaration**

I hereby declare that the above furnished details are true and correct to the best of my knowledge.

# (Vishal Bhardwaj)