

MAHMOOD AHMED



PROFILE SUMMARY

Dynamic 13 years of experience in the Hospitality Industry, remaining on the cutting-edge, involving customer service, business development & general management. A dynamic highly experienced professional possessing a well-balanced managerial and mentoring style, which promotes enthusiasm and is very efficient in implementing impressive standard of organization and maintaining product & service value to customers.

Besides this career oriented training and a passion to work consistently on my professional & personal self-development has helped me gain invaluable expertise in being: astute at leading, anticipating, training and nurturing associates to bring out the best in them to benefit: owner's expectations, brand recognition, brand compliance, business conversion, guest loyalty, colleagues camaraderie, and help them grow at all times, whilst being focused on delivering the prime goal of the company's set objective which is dedicated to achieve highest level of customer satisfaction and financial sustainability in an extremely competitive modern business environment.

SKILLS & COMPETENCIES

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|---|--|--|
| <input type="checkbox"/> Business Development | <input type="checkbox"/> Online Extranets Graphic | <input type="checkbox"/> Customer Profiling |
| <input type="checkbox"/> Astronomy | <input type="checkbox"/> Designing | <input type="checkbox"/> Mentoring & Team Leadership |
| <input type="checkbox"/> Customer Relations | <input type="checkbox"/> Technology/Automotive Pro | <input type="checkbox"/> Strategizing Dynamic Sales |
| <input type="checkbox"/> Brand Standards Implementation | <input type="checkbox"/> Marketing | <input type="checkbox"/> Handling Admin. & Operations |
| <input type="checkbox"/> Perceptive | <input type="checkbox"/> Revenue Management | <input type="checkbox"/> Key Account Management |
| <input type="checkbox"/> Property Management Systems | <input type="checkbox"/> Fitness Trainer | <input type="checkbox"/> Procurement & Human Resources |

WORKING EXPERIENCE

<input type="checkbox"/> 2019 Oct – 2020 March	Key Account Manager BH/KSA	Novotel Al Dana Resort	★★★★
<input type="checkbox"/> 2018 May – 2019 Oct	Director of Sales & operations	Orange Suites Hotel	★★★★
<input type="checkbox"/> 2017 Aug – 2018 May	Asst. Director of Sales & Marketing	Al Safir Hotel & Tower	★★★★
<input type="checkbox"/> 2016 Aug – 2017 June	Senior Sales/Marketing Manager	Orange Suites, Hotel	★★★★
<input type="checkbox"/> 2015 June – 2016 July	Sales Manager BH/KSA	Domain Hotel & Spa	★★★★★
<input type="checkbox"/> 2007 Nov – 2015 May	Asst. Sales Manager	RAMADA Hotel Bahrain	★★★★
<input type="checkbox"/> 2006 May – 2007 Sep	Sales & Purchase Executive	Max Media Co. Arabia Motors Magazine	

PROFESSIONAL CERTIFICATIONS

<input type="checkbox"/> Ramada Hotel Bahrain	Diligent Employee of the year 2011	Manama, Kingdom of Bahrain
<input type="checkbox"/> Ramada Hotel Bahrain	"Lead without a Title by robin Sharma"	BIHR Manama, Kingdom of BAH
<input type="checkbox"/> Ramada Hotel Bahrain	Completion of 5 years of service 2012	Ramada Hotel Bahrain
<input type="checkbox"/> Ramada Hotel Bahrain	"Up Your Service" by Ron Kaufman	BIHR Manama, Kingdom of BAH

<input type="checkbox"/> Ramada Hotel Bahrain	“Customer Care Service”	BIHR Manama, Kingdom of Bah
<input type="checkbox"/> Ramada Hotel Bahrain	“Marketing Management”	BIRD Institute, Kingdom of Bah
<input type="checkbox"/> Ramada Hotel Bahrain	“ The Leadership Workshop” by Ron Kaufman	BIHR, Kingdom of BAH
<input type="checkbox"/> Ramada Hotel Bahrain	“ Maximum Performance” By Brian Tracy	BIHR, Kingdom of Bahrain
<input type="checkbox"/> The Domain Hotel	“ Work Ethics”	Procloud Training Centre BAH
<input type="checkbox"/> The Domain Hotel	“Customer Excellence”	Impact Training Institute
<input type="checkbox"/> The Domain Hotel	“Customer Service Excellence”	Medpoint Bahrain

EDUCATION

<input type="checkbox"/> 2005	Higher Secondary Certificate	board of Intermediate College Karachi Pakistan
<input type="checkbox"/> 2003	Secondary School Certificate	Pakistan Urdu School, Bahrain

OTHER PROFICIENCIES

Computers:	Well versed in Windows Office, Adobe Photoshop, Opera, Ides Property Management Systems, Online Extranets, World-Wide-Web and Social Media Applications.	
Languages:	Fluent:	English, Arabic,
	and Average:	Hindi, Urdu
Hobbies & Interests:	Physical fitness (Gym& Trainer), Meditation, Self-Development, Cars Travelling, Current Affairs, Music & Movies	

PERSONAL INFO

Date of Birth / Age:	20 th June 1986 / 33 yrs.
Status:	single
Nationality:	Bahraini
Mobile:	+973 66337485
Email:	Mahoodahmed@gmail.com
LinkedIn Profile:	https://bh.linkedin.com/in/mahmood-ahmed-07a575112

ADDRESS & CONTACT NO.

Permanent:	Building 85, Flat 01, Road 2702, Block 927, East Riffa Kingdom of Bahrain
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