



PROFILE

To seek responsible position in an organisation where I can utilize my skills to play a part in companies strategy and growth that promotes up-gradation of knowledge and certification with strong opportunity

CONTACT

+97333006729

+97335527263

EMAIL

1706naren@gmail.com

SKILLS

Problem Solving	85%
Decision Making	90%
Leadership	80%
Team Player	100%
Time Mgt.	90%

NARENDRA VISHWAKARMA

BRAND MANAGER- BABYSHOP, LANDMARK GROUP

EDUCATION

BACHELOR OF COMMERCE – MUMBAI, INDIA

WORK EXPERIENCE

BRAND MANAGER, BABYSHOP, LANDMARK GROUP

April 2016-Present

- Complete store operational requirements by scheduling and assigning employees and following up on the work result
- Responsible for identifying future **customer requirements** by establishing rapport with potential and actual customers to understand their service requirement
- Market merchandise by proper **advertising**, sales promotion and display plans with respect to financial ratio and profitability

ASSISTANT INVENTORY CONTROLLER, BABYSHOP, LANDMARK GROUP

Feb 2014 - March 2016

- Responsible for monitoring customer demand, **stock replenishment** and avoiding insufficiencies or excessive surplus
- Report to top management on stock level, stock issues etc.
- Recording of daily deliveries and shipment to **reconcile inventory**

STORE MANAGER, PLANET SPORTS, FUTURE GROUP

September 2008 – Nov 2013

- Drive customer service excellence to every aspect of the store, including store appearance, display of merchandise, **product placement**, store layout, and selling procedures
- Managed the entire operation and product journey of brands like **Nike, Adidas, Puma, Reebok, Sketchers and Converse**
- Ensure strategic goals and sales targets of the store are met by maximizing sales and **gross profit**, reviewing sales performance, controlling expenses, and managing inventory

SALES EXECUTIVE, COLGATE PALMOLIVE

July 2002 – August 2008

- Proactively understanding the customer's needs and developing business solutions to meet Colgate and customer requirements
- Achieve **Sales and Distribution** targets every month