Keith T.QuiranteContact

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**Job Objective:**

Highly motivated individual with five years of experience in retail business,

attention to detail, problem solving skills, and a customer relationship management looking for a position as a sales with your highly in demand, and good company.

**Key Proficiencies:**

* Customer service
* Cross selling
* Solid communication and interpersonal skills
* Product knowledge
* Flexible, pro-active
* Visual Merchandising
* Admin Support

**Working- Experience:**

Trafalgar Kuwait- Aigner, Charriol, Maurice Lacroix,

City Canter Bahrain

Sales Associate

November 2019- present

* Develop a strong relation to a client by providing high level of customer service.

-Winning sales to meet targets

- Contributed to manage the visual display of the products in accordance with the multi brand standards,

- POS Cash handling,

- Basic Admin works such as encoding daily sales, responding/sending emails, store petty cash handling

- Updating the sales during the day to the store manager

Corneliani

ALPHA ATELIER - Brioni, Loro Piana, Borelli, Kiton

Moda Mall, Bahrain

Sales Associate

July 2017 to July 2019

- Discussed with clients and giving advices on general trends in the luxury fashion world

-Providing excellent customer service to ensure high levels of customer satisfaction

- Demonstrating an excellent knowledge of the products as well as the brands history

- Supporting up-coming made to measure events

**Al Shaya Company**

Collection Of Style, Bahrain City Center

Sales Associate

May 3 2016 to July 20, 2017

-Maintain the shop standards by following guidelines given by Manager in charge

- to meet the customer's satisfaction on customer service

- to help meet the sales target

- always attentive to till point area

- dressing or merchandising the shop floor according to quarterly theme given by Visual Manager

**Reef Island Group of Comp. (TRC)**

Pasquale Italian Restaurant/Reefish Restaurant, Reef Island Bahrain

Waitress, Hostess

April 2015 to April 2016 (renovation)

- Welcome the guest and assist them to the table where they want to sit, or if they have any reservations. Give the menu, and explain what comes in the dish.

**Jasmis Corporation**

The Noodle House, Seef Mall Bahrain

Waitress, Hostess

August 01- April 2015 (closed)

**JAG casual wear**

Robinson’s Department Store, Arellano St. Nepo Mall Dagupan City

Promo Clerk

May 2010to august 2010 (seasonal)

December 2010 to January 2011 (seasonal)

June 2012 to December 2012 (EndOf Contract)

- providing excellent customer service, suggesting

- replenishment all the time

- checking the slow and fast moving, do the opening and closing inventory

- merchandising, and always keeping area clean and neat

- being attentive always

**Hamer Men’s Accessories**

Robinson’s Department Store, Arellano St. Nepo Mall Dagupan City

Promo clerk

February 2011 to august 2011 (End of Contract)

- assisting the customers by giving them some ideas about the product

- suggestive selling, replenishment all the time

**Personal Information:**

Birth date : July 08, 1989

Birth place : Dagupan City, Pangasinan, Philippines

Height : 5’2

Weight : 55 kgs

Religion : Roman Catholic

Nationality : Filipino

Civil status : Single

**Educational Attainment:**

**Tertiary**

STI arellanost.dagupan city

2-year program in information technology

(undergraduate)

**Secondary**

Daniel Maramba National High School

Sta. Barbara, Pangasinan

School year 2003-2006

**Primary**

San Antonio valley I Elementary School

Valley I, Paranaque city

School Year 1998-2003

I hereby certify that the above information is true and correct to the best of my knowledge and belief.

Ms. Keith T. Quirante