Dear Associate,

Hope you are in good health & doing well!

I am submitting my resume for the position of Sr. Consultant, with a MBA (MIS & Marketing) degrees, 23years of diversified experience in cross-function & technologies especially Technical/Solutions Delivery & Implementations (End-to-End Project Management Life Cycle), Consultative Solution Selling, IT Procurement/Vendor Management of Enterprise level I.T. Products, Solutions, Services, Training, SLAs. I am confident that I would be a strong asset to the organization.

The following are some highlights of my experience and Projects:
\*       Project Management & Technical/Solutions Delivery with Gap Analysis for Solutions
\*       Business & Functional Consultant
\*       Staffing/Resource Management & Outsourcing
\*       IT Procurement / Vendor Management
\*       Consultative & Solution Selling
\*       Carving new business/Initiatives, Business Alliances & Partnership
\*       Demand Generation Plan & Go-To-Market Strategy
\*       Channel Management (Recruitment, Enablement & Sales)

I have experience in recruiting, monitoring, and managing teams. I have been the part of analyzing existing systems, identifying issues, and proposing new systems. I have also been guiding system analysts in evaluating gaps in user expectations and proposed systems. I have successfully managed software implementation phases and user acceptance testing.

Furthermore, I always believe that trust, integrity, teamwork, and openness with colleagues and business associates are of critical importance.

This has helped me to build robust, mutually rewarding relationships with customers and corporate contacts, which has enabled me to deliver continued growth for the various organizations I have been part of.

Thank you for your consideration. I look forward to speaking with you further about this opportunity.

Warm regards,

**Inam Ullah Balouch**

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