



Leopoldo Innecco

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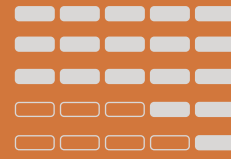
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1976 - 2020 **43**
AGE

BRAZILIAN & ITALIAN
BAHRAIN

NATIONALITY / LOCATION



EN
ES
PT
FR
DE

LANGUAGES

With over 20 years of international consulting experience, I am an accomplished senior business and digital transformation, business intelligence, cost optimisation and strategy consultant with extensive project and change management experience. With proven gravitas to manage relationships at all levels (CxO and Senior Government Officials), I am used to bridging the gap between Business and IT functions, with a deft ability to manage highly skilled cross functional and multi-site teams. I possess strong inter-personal skills with a collaborative leadership style and a high sense of responsibility and commitment, injecting a powerful culture for success.



Education

ExMBA from IE Business School in Madrid, Spain (4th ft.com rank 2007)



Methodologies & Knowledge

I spend a great amount of my free time researching and developing frameworks that will support and improve the assignments I undertake, particularly when it comes to integration between Change (PROSCI) and Project Management (PMI/Prince2).



Skills Mapping

CORPORATE STRATEGY
10%

COST OPTIMISATION
10%

MANAGEMENT CONSULTING
25%

PROJECT, PROGRAMME & PMO MANAGEMENT
25%

CHANGE MANAGEMENT
15%

BUSINESS TRANSFORMATION
15%



Skills Toolkit certifications



Practitioner



Black Belt



Practitioner



Practitioner



Practitioner



Practitioner



Practitioner



Certified



Foundation

Main Achievements

Creation and implementation of Integrated Corporate Project and Change Management Framework

10pp CSAT increase within 6 months for KSA Water Utility through Customer Centric BPR

Successful delivery of project with cost savings of over EUR 12 million through BPR and BPO

Creation of Corporate Strategy & Governance for Bahrain's Survey & Land Registration Bureau

Successful creation and implementation of TOM (Target Operating Model) to public and private sectors

Enabled sales growth of 3pp year on year through strategic sales planning and profitability analysis



Experience

24
Years



Project Management
Business Management
Senior Management

2017 - 2020

2.8
Years

Bapco - Bahrain

Head of PMO & Change Management

PMO, CMO, business intelligence and internal consulting for key strategic projects

Objectives

- Establish PROSCI CM practice
- Provide internal consultancy
- Support strategic projects

Recommendations

- Re-alignment of PM and CM frameworks
- Establishment of CMO and CM Maturity model
- Consolidation of CM practices based on PROSCI

Achievements

- Creation of Corporate PM / CM Framework
- Design and implementation of PPM platform
- PROSCI maturity increase from L1 to L3

2017 - 2017

0.5
Years

Al Ain Dairy - UAE

PMO Manager & Project Manager

Management of PMO and key strategic projects

Objectives

- Establish PMO
- Creation of PMO Standard
- Management of strategic projects

Recommendations

- Implement PM practices and processes
- Management of project portfolio
- Create PM standard based on leading practices

Achievements

- Established new PM Framework
- Creation of PM standard
- Revision of key business cases

2016 - 2017

1.0
Years

Gulf International Bank (GIB) - Bahrain

Senior Strategy, Change & EPMO Consultant

Change portfolio management, business planning and business transformation

Objectives

- Change portfolio mgmt. and oversight
- BSC implementation
- EPMO methodology review

Recommendations

- MIS data quality and automation
- Transformation portfolio architecture focus
- Re-alignment of frameworks and governance

Achievements

- Established new CM Framework
- Improved business planning process
- Established new PPM prioritisation model

2015 - 2016

1.0
Years

Adivo (Argon) Consulting (Client: National Water Company) - Riyadh

Senior Manager - Management Consultancy

Management consultant to Strategy & EPMO initiatives chaired by the client's CEO

Objectives

- Strategy and Commercial Planning
- Customer Centric strategy development
- Digital Transformation strategy creation

Recommendations

- Customer engagement strategy creation
- Service portfolio and cost optimisation
- Customer journey / experience mapping

Achievements

- 10pp increase in CSAT
- Cost saving initiative business case for 2016
- Re-alignment of Customer Experience strategy

2013 - 2015

2.0
Years

Ordinance Survey (Client: Survey & Land Registration Bureau) - Bahrain

Senior Project Manager & Business Consultant

Formulation of a new vision, strategy and corporate governance model at ministerial level

Objectives

- Formulate new Vision & strategy
- Alignment with government strategy
- Gain buy-in from key stakeholders

Recommendations

- Adoption of Lean principles and culture
- Align customers' needs to core competencies
- New TOM definition and implementation

Achievements

- Improved corporate integration through BPR
- 4 year investment portfolio & budget definition
- Recognition of new strategy by DPM's office

2012 - 2013

1.0
Years

Cisco Systems - UK

EMEA Regional Programme Manager

Implementation of Commercial Online Portal to all Cisco distributors and tier-2 partners in EMEA

Objectives

- Develop partner quoting & ordering portal
- Rollout to over 150+ entities in EMEA
- Training for distributors and key partners

Recommendations

- BPR aimed at minimising revenue leakage
- Improve sw development using impact analysis
- Ensure knowledge capture and retention

Achievements

- Increased stakeholder buy-in, reduced resistance
- Delivery on time despite 42% budget reduction
- Management reporting adopted worldwide

1996 - 2012

15.0
Years

Cipher Infosec - Brazil

Saudi Central Bank (SAMA) - KSA

Vocalink - UK

Amadeus IT Group - Spain

Amadeus SAS - France

Baclays Bank - UK

Barclays Capital - UK

Reuters - UK

FSA - UK

Hewlett Packard - Germany

Bank of Brazil - UK

Regional Commercial and Consulting Manager

Senior Project Manager / Business Transformation Consultant

Business Manager to CEO

Business Information Manager to VP Global Sales (Julia Sattel)

Outsourcing & CRM Project Manager

Customer Services Operations Project Manager

UK Service Operations / Service Desk Manager

Helpdesk Manager

Customer Services Project Manager

Helpdesk Project Manager

Helpdesk Manager