Dear Sir /Madam,

Below please find a summary of my experience:

* 17 years of diversified experience in consultancy sales, business development & key account management with excellent C+ level management relation.
* 5 years+ experience in GCC (working in KSA & Bahrain)
* 9 Years of experience in selling software solutions- SaaS & GDS to Travel & Tourism industry with excellent knowledge of the Airlines & Airports solutions and 5 years selling SaaS applications, web-portals & software solutions built on Oracle, Cisco & Microsoft platforms to different Financial, enterprises, governmental & nongovernmental accounts.
* 10 years’ experience in leading & coaching teams to successfully achieve the required targets.
* Experience in handling, managing & generating profit from accounts in UK, Europe, Egypt & GCC with vast experience in dealing with different cultures & nationalities.

Included in my resume you will find more details about my skills & competencies.

Appreciate considering me for the available job opportunity.

Thanks,

Ahmed Hatem

**COver Letter**