**SHAHID ALI**

**B.E. - M.E.**

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**SUPPLY CHAIN MANAGER**

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| --- | --- | --- |
| **supplier audit and supplier qualification** | **supplier selection** | **cost negotiation supplier / quality assurance** |
| **supplier management** | **logistics management** | **warehouse management** |
| **customers management** | **contract management** | **sourcing** |
| **cost control** | **va/ve techniques** | **first article inspection** |
| **spend analyses** | **surveillance audit** | **qcd/lean manufacturing** |

**SUMMARY:**

Mechanical Engineer and Postgraduate in engineering management with more than 19 years of diversified experience in the automotive and manufacturing industry having good understanding of manufacturing industry. Proven business & technical skills with an emphasis on cost control, vendor management, supplier and customer relations and quality assurance. Delivered project as per 25K Euro budget, timeline and FAI as per customer’s needs. Executed a cost saving of 34K USD by visiting and negotiation with Korean supplier. Localization achieved as per target set by management of YAMAHA.

**BFG International – Bahrain Fiber Glass –** Is a recognized market leader in the design and manufacture of wide a diversified range of composite products.

***Senior Sourcing Engineer*** (Sep’14 to date)

* Delivered SLT project (train being run in Netherlands) as per budget of 25K Euro, with timeline and FAI as per customer’s targeted timeline.
* Introduced contract management first time in BFG’s history, back to back (customer to supplier)
* Executed a cost saving of 34K USD by visiting and negotiation with South Korean supplier
* Delivered Sofia metro project (train being run in Austria) as per budget of 5K Euro, with timeline and FAI as per customer’s needs.
* Cost reduction of 22K BHD by resourcing of parts from existing suppliers to new suppliers for NAT project (train being run in France)
* Sourcing of Al-Raya project (A mall in Riffa Bahrain) within allocated budget
* Cost reduction of 7000 Euro for transportation jig for smart corodia project’ (train being run in Italy and Poland)
* Cost reduction of 50 K BHD for resourcing of spare parts from existing suppliers to new suppliers.
* Conducted successful FAI at supplier’s site (South Korea) as per customer’s demand for CALTRANS project (Nippon Sharyo, USA) (Interiors, Luggage Rack & Restroom Module)
* Cost reduction from Dan Dryer (Denmark, supplier for hand dryer) @ 17K Euro

ATC Gaskets Company –Manufacturer of Metallic, Semi Metallic & Non-Metallic Gaskets for Automotive Industry, affiliated with the OEM’s in Pakistan. Deals with Asbestos, Non Asbestos & Any Other Specialized Material)

***Sr. Manager –*Manufacturing & Development** (July’13 to Aug’14)

* Implemented Lean Manufacturing and eliminated nonvalue addition time from processes.
* Initiated Costing of Gaskets under development for OEM’s and after sales.
* Executed cost reduction i.e. by reducing cycle time, consumables and optimization of material
* Conducted training and development in 5S & Kaizen to make workers and staff productive.

DYL Motorcycles Limited (formerly Dawood Yamaha Limited)–Affiliated with the assemblerand progressive manufacturer of Japanese motorcycle brand Yamahaand major motorcycle components for more than 11 years in key technical roles.

***Manager –*Quality Assurance** (February’13 to June’13)

* Introduced intervallic audit system on QC evaluations of parts & Engine Assembly.
* Implemented proper methods like torque wrenches in engine assembly to eliminate looseness and other quality issues.
* Implemented SOP for smooth coordination between assembly plant & QA.
* Implemented Lean Manufacturing system in Plant & reduced the cost and increased profitability.
* Given an understanding of Value Stream Mapping for smooth flow & eliminating the waste from system.

***Manager Procurement and Parts Development (local and import)*** (April’02 to Jan’13)

* Managed the projects for import of Machines/Equipment’s/Dies/ Molds& Tools.
* Cost down on sourcing for Cutting Tools, Inserts, Drills & Taps.
* Managed the vendor parts development for Yamaha & DYL Motorcycles assembled in Pakistan and lead local development project.
* Identified & selected new vendors to achieve cost down targets and quality standards.
* Ensured quality conformity of the vendor parts with specified standard by regular inspection and frequent visits to vendor locations.
* Ensured the streamline supply of vendor parts to Assembly Plant on a daily dispatch basis and control shortage of parts.
* 5M Rs cost saving in the designated era.

Nadeem Ansari Consulting Engineers

***Mechanical Engineer*** (June’99 to March’02)

* Provided consulting, engineering services to Local Government, Municipal Corporations, Autonomous Bodies & other governmental organizations.
* Evaluated and Verified estimates of maintenance performed by clients.
* Supported clients on fabrication of different types of components such as Containers, Dampers & Boilers.
* Assisted clients in developing smooth management system.

**TRAINING COURSES / WORKSHOPS**

* Study Tour of Thailand Automotive Industry, Thailand.
* Conducted FAI of Extrusion Parts for Caltrans Project USA at Supplier SITE, South Korea.
* Plant Layout & Scheduling Training, Attock Cement Factory, Lasbella, Baluchistan.
* Sand Casting & Centrifugal Casting Systems, Allwin Industries, Karachi.
* Quality Assurance Training, Pakistan Institute of Management from Karachi.
* Strategic Negotiation skills Training, at Marriot Hotel from Karachi.
* MS Project, NIDA from Karachi.
* Seminar attended on Proper Tightening Techniques, Atlas Copco from Karachi.
* Cost Control/Profit Maximization via Lean Manufacturing Techniques.

**EDUCATION**

* ME –Engineering Management N.E.D. University of Engineering and Technology from Karachi in 2012.
* BE –Mechanical Engineering N.E.D. University of Engineering and Technology from Karachi in 1998.

**COMPUTER SKILLS**

* MS Word – Excel – PowerPoint
* Legacy System (Oracle)

**LANGUAGES**

* English and Urdu