

**To whom it may concern,**

**Dear Sir/Madam,**

In this introductory cover letter, my intent is to highlight and convey my work experience, future goals and aspirations. My current Job is Store Manager in COSTA/JAWAD Bus. Group. And previous Job was a Branch Inventory with Red Trading Corp. I am looking to utilize my previous skills and experiences.

I have extensive knowledge and experience in several areas such as negotiating contracts and meeting and exceeding budgetary and revenue goals. Additionally, I have experience with financial analysis, advertising and marketing, in a consultative sales environment. During my 9 years career, I have been in a sales capacity, either face-to-face, where I have created and presented presentations to a level executives or over the telephone. I have been in management positions, at Ventures Hardware, where I have made executive decisions

Presently, I am looking to pursue and explore another venture. Over the past 9 year's career, I have acquired and enhanced several skills. Now, I would like the opportunity to use those skills with your company. I believe my personal and professional experiences will allow me to contribute to the bottom-line with your company.

Enclosed is a copy of my resume. I have open availability for an interview, either over the telephone and/or face-to-face. I can be reached via e-mail and/or by the telephone numbers listed on my resume.

Sincerely Yours,

**NORMAN P. MORILLO**

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