# **Ansari Sohail Ahmed**

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#### **Summary**

Working Since 2.5 Years to secure a challenging position in a reputable organization to expand my learning, knowledge, and skills. Secure a responsible career opportunity to fully utilize my training and skills, while making a significant contribution to the success of the company.

## **Skill Highlights**

- Good Communication
- · Strong decision maker
- Complex problem solver

- Creative design
- Innovative
- Service-focused

## **Experience**

1. Company: - Acme Refrigeration Company

Designation:- HVAC Coordinator

Date of joining:-

From: 22/07/2019 To Till Date Location: Kurla Pheonix Mall

Responsibilities:-

- Schedule & create work orders for preventative maintenance.
- Schedule & create work orders for service repairs & replacements.
- Dispatch technicians to emergency service calls.
- Procure parts for scheduled repairs.
- Provide estimated costs for repairs when requested by the customer.
- 2. Company:- Adani Electricity Mumbai Limited.

Date of joining:- 01.03.2019 To 24.05.2019 (3 Months)

Location: - Navi Mumbai

Responsibilities:-

- Answer incoming calls and respond to customer's emails.
- Identify and escalate issues to supervisors
- Research, identify, and resolve customer complaints using applicable software
- Process orders, forms, and application
- Route calls to appropriate resources
- Document all call information according to standard operating procedures
- Recognize, document, and alert the management team of trends in customer call.

3. Company:- Pioneer Organization

Tittle:- Sales Executive

Date of joining:- 01.04.2018 To 15.07.2018 (4 Months)

Location: - Andheri Sakinaka

Responsibilities:-

- Builds business by identifying and selling prospects; maintaining relationships with clients.
- Maintains relationships with clients by providing support, information, and guidance; researching and recommending new opportunities; recommending profit and service improvements.
- Identifies product improvements or new products by remaining current on industry trends, market activities, and competitors.
- 4. Company: Superklean Environment Engineers Pvt. Ltd

Tittle: - Junior Engineer

Duration: - 01.04.17 To 15.03.18 (1 Year)

Responsibilities:-

- A junior engineer Works under the direct command and management of an engineer.
- Responsible for scheduled Inspection and make sure about the proper functioning of Instruments and with their calibrated certificates.
- Responsible for distinguishing concerns, Identifying them and attaining solutions to these concerns.
- Meeting with architects, designers, and engineers to discuss design Ideas.
- Developing product designs from scratch.
- Presenting rough design drafts for client approval.

#### **Education**

Diploma In Mechanical Engineering – 2017 With First Grade **Mumbai University**, IN

## Languages

- English Read, Write, Speak
- Urdu Read, Write, Speak
- Hindi Read, Write, Speak
- Arbic Read

#### **Certifications**

AutoCAD Design (Certificate):- May 2016 With Six Months Experience.

HVAC Design & Drafting (Certificate):- October 2018 With Project.