

Kamlesh Peshvani

Sales Executive

070463 59809 • kamalpeshvani52@gmail.com • Una, Gujarat 362560
• 08/12/1995 • Indian

Dynamic Sales Manager with a proven track record at Galaxy Star Gold Trading LLC, adept in market and competitive analysis and sales operations. Excelled in building customer relationships and leveraging strong communication skills to surpass objectives. Skilled in crafting marketing strategies that enhance competitive positioning and drive growth.

Experience

JAN '19 - DEC '20

Sales Manager | Galaxy star gold trading llc, Dubai, Dubai

- Managed customer accounts and customer relationships.
- Established relationships with key customers, providing personalized service and support.
- Interfaced directly with customers when necessary in order to resolve issues quickly and efficiently.

MAY '17 - NOV '18

Sales Manager | Al Samaa gold trading llc, Dubai, Dubai

- Established relationships with key customers, providing personalized service and support.
- Monitored competitor activity to stay ahead of the competition in terms of products, services, and pricing.
- Researched market trends to remain current with industry and competitor information.

APR '14 - MAR '16

Sales Executive | Mabrook bullion, Sharjah, Sharjah

- Built multiple customer relationships and cultivated long-term partnerships.
- Generated leads and followed up on customer inquiries.
- Addressed customer questions and concerns regarding prices and product use.
- Maintained strong relationships with key customers.
- Created and maintained relationships with clients to ensure satisfaction with products and services.
- Developed strong relationships with clients to grow business networks.
- Monitored competitor trends and market shifts to maintain company relevance.

Education

SEP '23

Bachelor of Business Administration (B.B.A.) in Business Administration

Rabindranath Tagore university, Bhopal

Skills

Sales operations

Sales process

Sales expertise

Marketing strategy

Market and competitive analysis

Strong communication skill

References

Vishal Hemnani

National Bullion House

Sales Manager Ex Colleague

971563847917

Vhemnani03@gmail.com

Vimal Magnani

AVS Gold Trading Llc

Sales Manager Friend

971509958867

Vimalmagnani08@gmail.com