



# Yehya Ibrahim El Desouky

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🌐 Residence Visa

## About Me

Results-driven Business Development and IT Solutions Consultant with over 7 years of experience delivering large-scale technology and digital transformation projects for government and enterprise clients in Bahrain and the GCC. Proven track record in planning, executing, and supporting end-to-end implementation of Microsoft-based solutions, innovation platforms, and national digital initiatives. Experienced across the full project lifecycle including requirements definition, solution design, stakeholder coordination, project execution, and post-delivery support. Recognized for strong stakeholder management, structured delivery approach, and the ability to translate business needs into successful, high-quality technology solutions.

## EDUCATION

- BSc of Electrical Communication Engineering  
*MSA University - Egypt*
- Diploma of Electronics and Communication Systems  
*Greenwich University - London*

## WORK EXPERIENCE

2023 - Now — **Gulf Future Business - Bahrain**

*Business Development Manager*

- › Defined project objectives, scope, and implementation roadmaps
- › Led solution architecture and functional design aligned with operational requirements
- › .Managed project execution, partner coordination, and delivery milestones.
- › Conducted user workshops, demonstrations, and knowledge transfer sessions.
- › Ensured successful project handover and post-delivery client satisfaction

2018 - 2023 — **Al-Azhar Al-Sharif – Egypt**

*IT Infrastructure Specialist*

- › Led the IT department and managed a team providing 24/7 support across multiple locations.
- › Implemented cybersecurity protocols to protect sensitive organizational data.
- › Configured and maintained VMware and Hyper-V environments.
- › Managed virtual server deployments and system migrations
- › Performed data backup operations using Veritas Backup Exec.
- › Provided Level 3 technical support for complex infrastructure issues

2014 - 2018

### TE Data - Egypt

#### Network Administrator

- › Configured and maintained Cisco routers, switches, and firewalls.
- › Implemented virtualization solutions using VMware.
- › Provided end-user technical support and troubleshooting.
- › Conducted network audits and applied security patches.
- › Supported infrastructure expansion projects for new office locations

2012 - 2014

### Jelecom - Egypt

#### Installation Specialist

- › Conducted site surveys and requirements gathering.
- › Installed and maintained telephony systems, PBX, and fax machines.
- › Installed and programmed IP cameras and CCTV systems.
- › Installed and maintained fire alarm and time attendance systems

## Major Projects Delivered & Supported

- Ministry of Health (MOH)
  - › Healthcare digital transformation solutions
- Primary Healthcare Centers (PHC)
  - › Workforce and operational systems
- Sehati Program (MOH)
  - › National healthcare digital initiative
- Sijilat System (MOIC)
  - › Enterprise digital services platform
- Watani Program (MOI)
  - › National digital platform delivery support
- Ministry of Municipalities Affairs & Agriculture (MMAA)
  - › Digital transformation initiatives.
- Microsoft Innovation Hub (MDIC)
  - › Innovation facilities solution planning and delivery
- Skills Bahrain Interactive Platform (Tamkeen)
  - › National digital skills platform
- Tamkeen SMEs Productivity Kit (Tamkeen)
  - › Microsoft 365 digital transformation program
- Workforce Management Systems (Menaitech)
  - › Multi-branch enterprise deployments

## Professional Highlights

- › Delivered and supported multiple national-scale government digital transformation projects.
- › Extensive experience working with ministries, healthcare entities, and enterprise organizations.
- › Proven ability to manage complex multi-stakeholder projects from planning through execution.
- › Trusted point of contact for clients and partners throughout project lifecycles

## Technical SKILLS

Server Administration (Windows, Linux)



Cisco, WAN/LAN, DHCP, DNS, VPNs, Palo Alto Firewalls



Microsoft Azure, AWS (EC2, S3, RDS, Storage)



VMware, Hyper-V, Azure VMs



Veritas, Altaro, AWS Backup



MFA, Conditional Access, Identity Protection, Qualys



Office 365 Admin, SCCM, Exchange Online

