

SHOAIB s/o MUHAMMAD MEHMOOD

Current Address: Al Hamalah, Bahrain

Contact/WhatsApp: +973 3916 8732

Education: Matriculation

Saudi Aqama No: 2515379333

PERSONAL PROFILE

Fluent Arabic speaker with over 8 years of experience in customer service, wholesale dealing, and managing retail operations in electrical and plumbing supplies in Saudi Arabia. Proficient in handling business negotiations, supplier management, and customer relations with a track record of delivering high-quality services in local markets.

EXPERIENCE

Senior Sales Manager

Mahal Ali Almidad ul Bina Agragh Sabaka Khar Bah · Rafah, Hadood Shamaliyah, Saudi Arabia

2023 – 2024

- Managed wholesale and retail sales for electric and plumbing materials.
- Negotiated and finalized deals with local clients and suppliers.
- Improved business profitability by increasing customer outreach and supplier collaboration.

Customer Relations and Sales Manager

Mahal Alfaisal Almidad ul Bina Agragh Sabaka Khar Bah · Rafah, Hadood Shamaliyah, Saudi Arabia

2013 – 2021

- Managed customer interactions for electrical and plumbing products.
- Provided expert guidance on product selection, troubleshooting, and usage.
- Built long-term relationships with customers, resulting in higher customer retention.
- Oversaw daily shop operations and inventory management.

SKILLS:

- Fluent in Arabic (Speaking, Reading, Writing)
- Customer Relations & Negotiation
- Retail & Wholesale Operations
- Electrical and Plumbing Products Knowledge
- Inventory Management
- Supplier Management

REFERENCES:

Will be provided on demand.