

AHMED HASSAN SABER MOHSEB

Bldg. 559 Road 513 Block 305 Manama Central, Bahrain
0097337400223
a.h.saber.20020@gmail.com



A results-oriented professional with 15 years' experience with proven performance in management, communication, leadership and managerial strategy that receives certificates of achievements and other recommendations. Detail-oriented in problem-solving and planning. Frequently praised as hard-working by peers, I can be relied upon to help your company achieve its goals. Ready to make an immediate contribution to your organization. I am aiming to leverage my abilities to successfully fill the new role at your company.

AVAILABILITY CAN WORK IMMEDIATELY

EXPERIENCE

JULY 2024 – JANUARY 2025

ASSISTANT MANAGER, ADIDAS BAHRAIN

- Oversee daily operations. Set clear sales targets and goals.
- Manage staff task, train and motivate them to achieve goals.
- Create eye-catching displays and promotions and offer excellent customer service.
- Monitor sales trends and adjust strategies, pricing, promotions, or displays based on data.

JANUARY 2021 – JULY 2024

SALES ASSOCIATE AND COORDINATOR, MASSIMO BRAND AT AZADEA COMPANY

- Identified current and future customer requirements by establishing rapport with potential and actual customers and other persons in a position to understand service requirements and enhancing existing relationships to maximize sales & margin returns
- Track stock levels of supplies, and equipment, forecast needs, and oversee ordering as necessary
- Identified areas for process improvement and made recommendations improving efficiency.
- Furnished team members with supplies and resources to complete tasks.

APRIL 2014 – SEPTEMBER 2019

STORE MANAGER, STARBUCKS BAHRAIN AT ALSHAYA GROUP

- Update Area Manager on business performance, new initiatives and other pertinent issues
- Maintained the stability and reputation of the store by complying with legal requirements like ensuring the licensing of the facility as well as the staffs are valid, renewed and updated
- Responsible to managed and organized daily restaurant operations with a goal of controlling costs and providing a high-quality experience to customers.
- Evaluated customer feedback and complaints to locate weaknesses and improve service.

NOVEMBER 2010 – MARCH 2014

STORE MANAGER, ZAITUNA RESTAURANT AT AL GUNAIM COMPANY

- Bring new ideas to the table to bring in more customers and generate revenue
- Adhered and enforced employee compliance with health, safety, and sanitation standards
- Organizes special promotions, displays and events in the store.
- Coordinated employee schedules according to availability and made staffing adjustments to cover shifts.

OCTOBER 2008 – OCTOBER 2010

STORE MANAGER, KRISPY KREME DOUGHNUTS AT AMERICANA COMPANY

- Responsible to manage in all aspects, supervises, trained and inspect the performance of personnel.
- Ensured that all procedures are met to deliver service in accordance with standards
- Controlled the expenses/labor cost without compromising the standards.
- Scheduled maintenance and repairs on company equipment to streamline workflow and prevent malfunctions.

EDUCATION

BACHELOR OF COMMERCE IN ACCOUNTING

Ain Shams University, Cairo Egypt

SKILLS

- Management Skills
 - Excellent communication skills
 - Interpersonal and team working skills.
 - Strong customer service skills
 - Staff Management
 - Excellent Planning skills
 - Good Decision-making Skills
 - Great Delegation Skills
 - Problem-solving Skills
 - Training Coordination
-

ACHIEVEMENTS

- Participated and completed a course in Communication skills held by Horizon HRD with certificate no 0934/15.
 - Became a certified Starbucks Barista Trainer year 2014.
 - Certified by completing the Shift Supervisor Training Program of Starbucks year 2014.
 - Completed an objectives and expectations in all Action Plan and been promoted as Manager in year 2015
 - Manager Training Course for Level 3 Food Safety year 2014
 - Received Certificate of Appreciation and reward for 5 years on service in Alshaya Group.
 - Always appreciated for achieving target sales and have a good managing skills.
-

LANGUAGES

- | | | |
|--|------------------------------------|---|
| • English
Fluent
American University of Cairo | • Arabic
Native
Egypt | • Malay
Conversational
Online Bahasa Language Programe |
|--|------------------------------------|---|
-