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|  | Ganesh Sundarraj Shetty  Manama, Kingdom of Bahrain • +973.3421.6525  ganeshetty16@gmail.com • [linkedin.com/in/ganesh-shetty-54b17855/](Ganesh%20CV%20final.docx)  Personal Details:  Date of Birth: 16/04/1990 • Nationality: Indian  Gender: Male • Civil Status: Single |  |

**Project Management – Packaging**

**Printing & Packaging Processes | Research - Packaging Project Management | ERP implementation**

Resourceful and versatile professional with hands-on experience in the field of printing and packaging, spearheading and delivering complex projects with high success rate while meeting clients’ expectations. Skilled in developing, implementing, and reporting control systems, conducting business analysis, testing/upgrading operational solutions, and executing/driving new business processes. Adept at building, leading, and training cross-functional teams for existing bottlenecks management and strengthening relationships with clients, staff, management, and stakeholders for project success. Persuasive communicator and multilingual with operational command over English, Hindi, Tamil, Marathi, and Telugu. Proficient in MS Office, MS Excel - Advanced, and Dims ERP.

**Professional Experience**

Oriental Press – Kingdom of Bahrain

**Research & Development Executive,** 2016 to Present

*Introduced* *research and development designation in company for identifying and exploring reliable suppliers to fulfil production requirement.*

Spearhead new machine installation project from conception to completion through utilisation of effective project/change management skills. Devise best practices and provide optimum recommendations based on the evaluated statistical data gathered from market trend/competition within the region. Keenly conduct technical research on packaging market to breach within paperboard and flexible packaging sector. Perform as point of contact/liaison with internal product development/ production team and related project related teams to accomplish organisational goals. Participate in exhibitions and summits to remain up-to-date with latest trends and technological developments in the industry.

***Key Contributions:***

* Successfully persuaded the management for investment in Packaging business and purchased new basic machines/equipment to meet requirement of new business through collaboration with various research and feasibility reports.
* Championed the establishment of traditional commercial printing business to paperboard packaging business in 2017 and flexible packaging business in 2018 through implementation of business development strategy.
* Augmented productivity and operational excellence by leading the design and enforcement of business initiatives, improvement techniques/suggestions.
* Streamlined research and development operations by implementing DIMS (ERP) to tackle various complex issues.

**Estimator,** 2014 to 2016

Provided estimation for all categories of commercial, book projects, and security jobs within high-quality Sheet-fed and Web Offset printing process.

Utilised Telnet software and Dims ERP for calculating estimate of given quantity based on observed data. Proactively involved in analysing, testing, and research by operating advanced/new ERP (Dims) system. Orchestrated technical support to IT Department for eliminating bugs and managing workflow through implementation of new ERP system. Created estimate reports/bids on project of Packaging feasibility study and submitted reports to appropriate project/programme managers, clients, and bidding competitions.

***Key Contributions:***

* Strengthened organisational presence as biggest Offset printing industry in Middle east through delivery of exemplary services.

Print House India PVT LTD – India

**Print Co-ordinator / Management Trainee,** 2012 to 2014

*Solely managed print production of Network18 quality magazines and numerous customers, including Forbes, Overdrive, Entrepreneur, and Better Interior.*

Collaborated with marketing and production department for offset printing estimation of packaging, commercial print, books/export tenders, and client servicing. Consistently oversaw online jobs for determining and upgrading quality aspects within short floor to meet set deadlines. Generated concise reports on customer queries/complaints and make recommendations to resolve the issues. Follow and prepare.

***Key Contributions:***

* Recognised for key contribution in developing new business from existing clients by co-operating with marketing team to approach new clients.
* Led the design and utilisation of MIS for testing people, processes and technology in organisational context as per ISO standards.

**Academic project**

M/S. Pacific Plastic India PVT LTD – Mumbai, India, 2011 to 2012

Project: Development of Impulse Sealer Machine

* Developed Impulse Sealer machine with new improvised technique by thoroughly studying every component of existing machine and implementing same with the new design.
* Successfully ran new pneumatically operated Foot Impulse Sealer and shared advantages/disadvantages.

**Education & Certification**

**Bachelor of Engineering (BE) in Printing & Packaging Technology**

University of Mumbai, Mumbai, India

Professional Development

Printing & Packaging Processes | Research - Packaging Project, ERP implementation Project Team Member

*Visited various international Printing & Packaging Exhibitions and Summits*.

**Professional Associations**

Active Member of ISO Implementation Committee