



KUVARSINGH PARDESHI

Consultant, Kline & Company

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PROFILE

Analytical and growth-driven professional with experience in market research, product strategy, and performance management across the automotive, energy, and sustainability sectors. Skilled in analyzing market trends, supporting product development, and executing initiatives that drive business performance. Adept at collaborating cross-functionally to launch new solutions, enhance customer engagement, and deliver data-backed insights that influence decision-making.

EDUCATION

- MBA in Energy and Environment, Symbiosis Institute of International Business, Pune
- B.E. in Mechanical, Yadavrao Tasgaonkar College of Engineering & Management, Mumbai.

KEY SKILLS AND CERTIFICATIONS

- MS Office Suite
- IMS Internal Audit Training- ISO 50001:2011 & ISO 14001:2015- TUV India
- Six Sigma Green Belt- KPMG
- GRI Standards Training- KPMG

WORK EXPERIENCE

Consultant, Kline & Company, Bahrain November 2022 - Present

- Partnered with global clients to identify growth opportunities in emerging segments across B2B, retail, and digital channels.
- Designed and implemented market assessments supporting product expansion and performance improvement strategies.
- Delivered analytical dashboards and reports to track channel performance and guide management decisions.
- Collaborated with product and marketing teams to translate insights into actionable business initiatives.
- Supported business development and client engagement activities, driving visibility and partnership growth.

Research Analyst, Verify Markets, India April 2020 – October 2022

- Conducted market and product opportunity assessments across energy, industrial, and consumer sectors.
- Developed analytical models to forecast market potential and performance trends for new and existing offerings.
- Delivered strategic insights that guided new product development and investor outreach initiatives.
- Produced actionable insights and competitive benchmarking to support strategic planning and product innovation.

Research Associate, Verify Markets, India April 2018 – April 2020

- Conducted in-depth industry research across energy, FMCG, consumer durables, and industrials to support consulting deliverables.
- Supported consulting teams with competitive benchmarking, proposals, and presentations used in client pitches.

SUMMER/ WINTER INTERNSHIP

Verify Markets, January 2018 – March 2018

- Mapped carbon credit schemes and emissions regulations across Asia and Europe to help clients align their carbon strategy with verified schemes and sustainability standards.

Bureau of Energy Efficiency, April 2017 – June 2017

- Refined benchmarking metrics under India's Perform, Achieve & Trade (PAT) scheme—supporting more accurate tracking of certified energy savings across eight heavy industry sectors.

CORE SKILLS

- Strategy & Consulting**– Market entry, growth planning, competitive analysis
- Business Development**– Client engagement, proposal development, revenue enablement
- Project Management**– Stakeholder coordination, timelines, deliverables, cross-functional collaboration
- Marketing & Sales Enablement**– Business case preparation, presentations, customer insights
- Research & Analytics**– Market modeling, forecasting, benchmarking.