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Ahmed Almuntafegy

operations & sales supervisor

PROFESSIONAL SUMMARY

Results-driven and versatile professional with over 15 years of experience in operations management, logistics, and sales supervision across the food trading, oil, and energy industries. Proven ability to lead multicultural teams, manage end-to-end supply chain operations, and build long-term partnerships with clients and suppliers. Skilled in improving productivity, optimizing workflow efficiency, and increasing profitability through strategic planning and hands-on leadership. Adept at communication, team development, and achieving organizational targets in fast-paced environments. worked in Kuwait and the UAE.

EXPERIENCE

MANAGING DIRECTOR

Jul 2023 — Jul 2025

Al Shumookh Al Aali Foodstuff Trading L.L.C

Dubai, UAE

- Supervised supply and distribution operations and managed the field team.
- Organized logistics activities and maintained supplier relationships.
- Improved sales performance and achieved monthly targets.
- Orchestrated cross-functional initiatives that streamlined supply chain operations, resulting in enhanced market responsiveness and improved delivery reliability.

SALES REPRESENTATIVE

Jan 2009 — Jan 2016

Multiple Companies (Samsung – ENI – Kuwait Energy – DRAK – Sull)

Kuwait

- Executed sales plans and achieved continuous monthly growth.
- Built long-term relationships with clients and business partners.
- Enhanced communication and negotiation skills
- Cultivated relationships with key clients to introduce tailored energy solutions, increasing customer retention and enhancing market responsiveness in competitive sectors.

OPERATIONS SUPERVISOR

Aug 2016 — Nov 2020

SCOP Oil Company

Iraq

- Oversaw transportation and logistics operations for energy projects.
- Monitored maintenance schedules and equipment productivity.
- Prepared daily reports and submitted them to management.
- Monitored daily workflow to identify bottlenecks, increasing overall throughput and ensuring timely completion of operational targets.

EDUCATION

HIGH SCHOOL

- Jan 1995

Certificate

kuwait

COMPUTER STUDIES

- Aug 2004


diploma

Kuwait

SKILLS

Strong leadership and supervisory abilities(*Advanced*), Project and team management(*Advanced*), Excellent communication and problem-solving skills(*Advanced*), Proficient in Microsoft Office and computer applications(*Advanced*), Fluent in Arabic and English(*Intermediate*).

SAMSUNG ENGINEERING




SAMSUNG





Zubair DGS PJT
exceeding limits




QA

Ahmed talib abd


supervisore

Passport Number : 84306
Date of Expiry :

	ZUBAIR OIL FIELD DEVELOPMENT PROJECT, IRAQ EPC for Water Injection Network Installation	
WELDER QUALIFICATION CARD		
Name: Ahmed Talib Abd		
Badge No:		
Welder No: WPP-026		
Applicable Code: SECT. IX / B31.3 / ENI		
DSI		
Name:	S.A.K. Tilani	
Signature:	<i>S.A.K. Tilani</i>	
Date:	08/11/2016	

	Siba Field Development Project WELDER ID CARD ASME IX & B31.3		
Touchstone			
Welder Name	AHMED TALIB ABD		
Welder ID	S240		
Company	Kuwait Energy Iraq		
Project	Siba Field Development		
Ø" (Range)	≥ 2 1/4	Tk. Rang (mm)	Unlimited
Position	6G	Progress	all U/H
P No. / (Range)	P No. 1 to P No. 15F, P No. 34 & P No. 4X		
Weld Process	SMAW	Pol	DCEP
F Group .(Range)	4		

QUALIFICATION CERTIFICATE
(WELDER, WELDING OPERATOR)



Name : Ahmed Talib Abd



ID No. : MSK-T-WD-0008

Validity : End of the Project

This qualification certificate is to certify that this welder & welding operator has passed qualification test carried out by SECL

Sign. : *Ahmed Talib Abd*

SECL Welding Inspector :

eni Iraq b.v.

Stamp: QIRQC 19.01.2016 Check