

Faisal Hafedh Isa Ebrahim Sulaibeekh

Transportation and Retail Manager



Summary

Highly Experienced Transportation and Retail Manager with 13+ years of proven success in managing complex fleet operations between Bahrain and Saudi Arabia and retail operations in one of Bahrain's largest malls. Proficient in fleet management, logistics, customer service, retail operations, and team leadership. Proven ability to optimize operations, reduce costs, and enhance efficiency. Strong leadership and communication skills, with a passion for driving growth and innovation in the transportation and retail industries.

Key Skills

- Fleet Management
- Warehouse Management
- Logistics
- Operations Management
- Cost Reduction
- Team Leadership
- Problem-Solving
- Negotiation
- Contract Management
- Financial Management
- IT Proficiency
- Retail Management
- Inventory Management
- HR and Staff Management
- VAT Compliance

Work Experience

Transport Company Manager

Al Sail Transport, Bahrain

August 2011 – July 2023

- Managed a fleet of over 200 vehicles, coordinating operations between Bahrain and Saudi Arabia. Responsibilities included scheduling, customs clearance, fuel management, and maintenance.
- Implemented a web-based program to enhance efficiency and transparency in fleet operations, staff management, inventory, and financial management.
- Served as a representative for the Chairman, holding official Power of Attorney and acting on behalf of the company in various matters.
- Negotiated contracts, represented the company at meetings, and provided assistance to customers.

- Introduced new business opportunities, identified competitive prices, and prepared daily reports for the Chairman.
- Followed up on payments, bank transactions, and other tasks assigned by the Chairman.
- Led and managed a team of over 120 employees, including supervisors, drivers, and administrative staff.

Branch Manager

Nahaj Enterprises, Bahrain

November 2023 – August 2025

- Appointed as Branch Manager to oversee the operations of a showroom in one of Bahrain's largest and most reputed malls.
- Solely responsible for managing inventory, supervising sales, and handling customer queries to ensure a seamless shopping experience.
- Managed and supervised staff, handling all HR-related tasks for the team and organization.
- Oversaw purchases, managed accounts, and ensured compliance with VAT and other financial regulations.
- Implemented strategies to optimize retail operations and improve overall efficiency.
- Coordinated all managerial duties required to successfully run a retail operation.

Education

Bachelor of Commerce (B.Com)

Osmania University, Hyderabad, India

April 2011

Languages

- Fluent in English, Hindi/Urdu
- Conversational Arabic

Personal Details

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