



# Mohammad Alsakka

Sales Manager

Dynamic professional with a proven track record in employee management and sales analysis, notably at Adel Choman Company. Excelled in enhancing customer satisfaction and loyalty through exceptional service and effective sales strategies. Skilled in resolving complaints and boosting team morale, significantly improving productivity and brand representation.

## • Contact

- Manama Bahrain
- +97333257276
- sakkamhd62@gmail.com
- Bold Profile

## • Skills

- Verbal and written communication
- Territory sales management
- Sales team training
- Sales operation
- Sales strategy development
- Verbal and written communication

## • Languages

**Arabic:** Native language

English Upper intermediate (B2)

## • Work History

2021-09 -  
Current

### Shop Manager

Adel Choman Company, MANAMA-ADLIYA

- Managed inventory control, cash control, and store opening and closing procedures.
- Increased customer satisfaction by implementing effective sales strategies and providing exceptional customer service.
- Resolved customer complaints professionally and promptly, maintaining a positive brand image and enhancing customer loyalty.
- Improved team morale and productivity through regular feedback and recognition programs.

2019-08 -  
2021-07

### Sales Man

Alshaya Group - American-eagle, CITY CENTER

- Collaborated with team members to streamline sales processes, resulting in an efficient workflow.
- Assisted customers in selecting appropriate products based on their needs, boosting satisfaction rates.
- Achieved or exceeded company-defined sales quota

2017-04 -  
2019-06

### Sales Man

Zara Company, Iraq Erbil

- Increased sales by offering advice on purchases and promoting additional products.
- Upheld high standards of customer service by promoting and upselling new products and services.
- Promoted and up-sold products and services to meet needs of customers.

## • Education

2016-02

### BBA: Business Administration And Management

Damascus University - Syria