

Juwana Gamoah



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☎ 0097332235222

📍 Manama, Bahrain

📅 10/12/1994

🚩 Jordanian

📄 Platinum Visa

🎓 EDUCATION

Bsc in Pharmacy

Amman Al Ahliyah University
2012 – 2016 | Amman, Jordan

International Baccalaureate (IB)

Amman Academy
2008 – 2012 | Amman, Jordan

📄 CERTIFICATES

Sales and Marketing

Good Manufacturing Practice (GMP)

Fitness Training (Nasm)

EMS Training (I-motion)

Diploma in Sports Nutrition
CPR, AED, First Aid

🧠 SKILLS

Lead Generation

Sales Techniques

Product Knowledge

Social Media Content
Creation

Presentation Skills

Fitness Program Design

Nutritional Guidance

👤 PROFILE

Sales professional with a diverse background spanning pharmaceuticals, health, and fitness industries. Demonstrated success in building strong relationships, educating professionals across various sectors, and consistently surpassing sales objectives. Equipped with a unique combination of scientific acumen and interpersonal finesse cultivated through extensive engagements within the medical and fitness domains.

📁 PROFESSIONAL EXPERIENCE

Product Specialist/ Diebetic Educator/ Med rep

Abbott/Gulf Corporation for Technology
09/2021 – present | Manama, Bahrain

- Develop and execute strategic sales plans to achieve sales targets.
- Conduct product presentations and educational seminars.
- Utilize CRM software to track sales activities, manage customer accounts, and generate reports for management review.
- Visiting Physicians for brand growth.

Fitness Manager/ PT

Purpulse WLL(Fitness company)
03/2021 – 08/2021 | Manama, Bahrain

- Lead and oversee all aspects of the fitness department.
- Develop innovative fitness programs, classes, and workshops.
- Conduct fitness assessments and consultations for members.
- Track key performance indicators and prepare reports for senior management.

Branch Manager/ PT

Nexfit (Fitness Compnay)
12/2018 – 01/2021 | East Riffa, Bahrain

- Oversee the day-to-day operations of the fitness branch, including staff management, facility maintenance, and member relations.
- Cultivate strong relationships with members through personalized interactions.
- Collaborate with marketing team to develop and execute promotional campaigns.

Drug Registration Officer

Al Ghadeer Pharmaceutical Co.
09/2017 – 12/2017 | Amman, Jordan

- Oversee compliance with legislative requirements for products like cosmetics, pharmaceuticals, and veterinary medicines.
- Reviewing scientific and legal documents and ensuring adherence to regulations established by the Medicines and Healthcare products Regulatory Agency (MHRA).