

Mohammed Jalal Azharuddeen

AGM- Sales & Marketing

“Experienced Marketing Professional with demonstrated 12 years of experience in promoting API & Minerals Actives in INDIA, MENA, SAARC, ANZ, APAC region”



✉ mjazharuddeen@gmail.com

☎ +919952952913

📍 Bangalore, India

in

<https://www.linkedin.com/in/mohammed--azharuddeen-19492418/>



Strength

- ✓ Market restructuring
- ✓ Strategic business planning
- ✓ New product identification



Market Expertise

- ❖ INDIA
- ❖ SAARC
- ❖ MENA
- ❖ APAC & ANZ
- ❖ ROW



Education

PGPBA (PG Programme In Business Administration)



Languages

English	Fluent
Hindi	Fluent
Tamil	Fluent
Urdu	Advance
Kannada	Basic

WORK EXPERIENCE

AGM-Sales & Marketing

R L FINE CHEM PVT LTD

📅 02/2023 – Ongoing 📍 Bangalore, India

- Regional head for India & Middle East business.
- Responsible for annual sale of of \$12Mn
- Reporting to CEO and President Marketing

Manager-Sales & Marketing

GLOBAL CALCIUM PVT LTD

📅 05/2019 – 02/2023 📍 Bangalore, India

- Bulk Drug Mineral and API Manufacturing Company Headquartered in Bangalore and has a Manufacturing facility in Hosur, T.N.
- Regions handled: ANZ, Thailand, Taiwan, South Africa, Pakistan, Nepal, Sri Lanka.
- Responsible for an Annual sale of \$3.3Mn
- Reported to Managing Director

Manager-Sales & Marketing

R L FINE CHEM PVT LTD

📅 02/2017 – 05/2019 📍 Bangalore, India

- Bulk Drug API Manufacturing Company based out of Bangalore.
- Head of sales team for SAARC countries, achieved the first ever Annual budget of the company of \$14Mn (18-19) for SAARC territory.
- Reported to CEO.

Assistant Manager- Sales & Marketing

Venkata Narayana Active Ingredients (VNAI)

(Formerly known as Nutra Specialities)

📅 06/2013 – 02/2017 📍 Chennai, India

- Bulk Drug API Manufacturing Company based out of Chennai.
- Regions Handled: India, Pakistan, Bangladesh, Nepal, Egypt, ASEAN region.
- Contributed to 45% of company's total sales.
- Increased the customer base from 15% to 85% in 3 years.
- Contributed in launching of 3 molecules in emerging markets for the company.
- Reported to VP-Marketing & Managing Director