

ASITAVA BOSE

Group CFO | COO | Strategy & Turnaround Leader
Bahrain-based | +973 6671 8107 | asitava.bose@gmail.com

EXECUTIVE SUMMARY

Senior executive with 20+ years of cross-industry experience in corporate strategy, fundraising (US\$ 150M+), M&A, financial leadership, and business transformation across India and the Middle East. Proven track record in leading organizational turnarounds, securing strategic investments, optimizing capital structure, and scaling operations. Known for delivering measurable business impact, strong board and investor relations, and global team leadership.

CORE COMPETENCIES

- Business Turnaround & Strategy
- Capital Raising (Debt & Equity)
- M&A
- Financial Planning & Control
- IPO & Capital Markets
- Treasury & Credit Management
- Operational Efficiency & Profitability
- Board & Investor Relations
- Cross-Border Expansion
- Team Leadership

PROFESSIONAL EXPERIENCE

Group Chief Operating Officer **Dawani Group Holding | Bahrain | Jul 2024 – Present**

- Revived underperforming paints, contracting, and trading verticals within 8 months.
- Led expansion strategy and fundraising for the laundry business.
- Established and monitored budgeting, forecasting, and profitability KPIs.
- Advised Board and business heads on commercial, legal, and operational strategies.

Group Chief Financial Officer **Lava International Ltd | Noida, India | Apr 2019 – Jun 2024**

- Raised ~US\$ 150M through a mix of equity and debt financing.
- Brought in a US\$ 30M strategic investor and led an overseas acquisition via a non-cash deal.
- Set up Dubai operations as a trading hub for MEA expansion.
- Achieved two credit rating upgrades and 20% bottom-line improvement through cost initiatives.

- Led a team of 50+ across finance, strategy, and operations.

Head – Syndication (North)

Tata Capital Financial Services Ltd | New Delhi, India | Jul 2015 – Mar 2019

- Originated and executed debt deals exceeding US\$ 350M.
- Consistently generated over US\$ 1M in fee income annually.
- Maintained deep relationships with banks and financial institutions.

Head – Syndication (North)

Aditya Birla Finance Ltd | New Delhi, India | Jul 2013 – Jun 2015

- Executed debt deals worth US\$ 200M+; fee income over US\$ 0.5M annually.
- Played a key role in structuring and syndicating complex transactions.

Senior Manager – Asset & Structured Finance

IL&FS Financial Services Ltd | New Delhi, India | Sep 2004 – Jun 2013

- Originated lending deals over US\$ 100M+ across infrastructure and industrial sectors.
- Built and managed senior-level client relationships with top corporates.

EDUCATION

MBA (Finance) – International Management Institute (IMI), New Delhi, India | 2004

B.Com (Hons.) – St. Xavier's College, Kolkata, India | 1999

CERTIFICATIONS & EXTRAS

- Ironman Triathlon Finisher (Dubai, Bangsaen), Super Randonneur (Audax Club Parisien), Intercorporate Table Tennis Winner.
- Languages: English, Hindi.
- Bahrain Driving License: Valid.

PERSONAL DETAILS

- Date of Birth: 27-Aug-1977
- Nationality: Indian
- Location: Juffair, Bahrain
- Marital Status: Married