

Mary Aileen Dres

+973 3623 2202

Cashier | Sales & Marketing | Customer Care

I am passionate about enhancing customer experiences in the beauty, wellness, and fashion, perfumes sectors. With a strong background in cashiering and sales, I excel at building connections and understanding customer preferences. I believe in creating a welcoming environment while ensuring accurate and efficient transactions. Listening to customers and providing tailored recommendations is something I take pride in.

I am committed to continuous learning in this vibrant industry and look forward to contributing my skills to a team that values genuine service and client satisfaction.

EDUCATION

**Bachelor Of Science in Business
Administration Major in Managerial and
Marketing**

**Diploma in Nursing Assistant and Patient
Care**

SKILLS

- CASHIERING
- CASH BALANCING
- SALES AND MARKETING
- RETAILING
- PREPARING QUOTATIONS
- CROSS SELLING
- CUSTOMER SERVICE
- PRODUCT RETAIL
- BANKING
- BASIC ACCOUNTING
- PAYROLL /PAYABLE/RECIEVABLE
- PRODUCT PRESENTATION
- MARKET RESEARCH
- DIGITAL MARKETING
- EVENT ORGANIZING
- SPEAKER
- DIGITAL CREATOR/DESIGNER
- DIGITAL MARKETING
- VISUAL MARKETING
- OFFICE ADMINISTRATION
- REPORTING/ DOCUMENTING
- MICROSOFT OFFICES



JOB EXPERIENCES

CASHIER CUM CUSTOMER CARE EXECUTIVE

Sharaf DG Bahrain (Bahrain City Center)

Sept. 2023 to March 17, 2025

- Manage transactions with customers using cash and card registers
- Scan goods and ensure pricing is accurate
- Collect payments whether in cash or credit
- Issue receipts, refunds, change or tickets
- Redeem stamps and coupons
- Cross-sell products and insurances
- Resolve customer complaints, guide them and provide relevant information
- Maintain clean and tidy checkout areas
- Track transactions on balance sheets and report any discrepancies
- Bag, box or gift-wrap packages
- Handle merchandise returns and exchanges

SALES AND MARKETING EXECUTIVE

JAW Resort & Spa

December 2022 - May 2023

- Warm and Cold Marketing
- Business and Products Presentations
- Graphic Designing for Social Media Marketing
- Organize Business Events
- Preparing Quotations for Menu and Special Events
- Maintaining Marketing Online Posts
- Develop and implementing Marketing Plan
- Collecting and Maintaining Leads and Accounts

...JOB EXPERIENCES

SALES AND MARKETING EXECUTIVE / TEAM LEADER

ALPHANETWORLD CORP. PHILIPPINES

Jan 2016 - March 2019

- Monitoring Sales and Products
- Business and Products Presentations
- Motivational Speaker
- Organize Business Events
- Prepare and Assigned Tasks to Sub Leaders
- Planning and Organize Team Building Activities
- Graphic Designing Marketing Materials
- Maintaining Marketing Online Posts
- Develop and implementing Marketing Plan
- Establish and grow a target market share.
- Collecting and Maintaining Leads and Accounts

SENIOR TELLER / NEW ACCOUNT EXECUTIVE

CHINABANKING CORPORATION PIIPPINES

June 2009 - Nov. 2015

- Handle transactions for customers, including check and cash, deposits, withdrawals, transfers, loan payments, manager's checks, and opening and closing of accounts
- Identify customer needs, provide information on new products and services, and direct customers to branch representatives as needed
- Reconcile cash drawers at the end of your shift, count and package coins and currency, turn in any excess or damaged currency to head teller
- Track, record, report, and store transactional information and special requests
- Provide a high level of customer service, offering answers and assistance with a smile
- Replenishing and Cash Loading to ATM Machines
- Opening New Bank Account
- Bank Drafts
- Filing

OTHERS

NURSING ASSISTANT INTERNSHIP 144HRS

ROYAL BAHRAIN HOSPITAL

January 6-23, 2025

CHARACTER REFERENCES

Ms. Rose

Senior Customer Care Executive

Sharaf DG BCC

+973-3699-9583



Mr. Danilo

Senior Cashier

Sharaf DG BCC

+973-3688-2433

MY CONTACT

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