

DIMITRI YEM

Paris - France

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WEALTH MANAGEMENT CONSULTANT

TRAINING

2024:	Master II Expert Wealth Management – Certified Financial Planner
2023:	Certification IAS / IOBSP / AMF
Sept 2022:	Expertise in Decentralized Finance Certification – Alyra School
Since 2019:	Wealth Management Consulting
Sept. 2006 – 2019:	AIR FRANCE Sales Manager, Quality of customer service relations
Sept. 2005- 2006:	Bachelor degree on Economic Administration
Sept. 2002 - 2004:	Superior Technician Certificate Commercial Unit Management
Jul. 2002:	Bachelor's degree in science and industry techniques– Ecole Estienne ESAIG – Paris

SKILLS

Technical & Functional

- **Spoken and written languages: French, English**
- **Financial banking system & service, taxation**
- **Financial strategies of investment**
- **Customer service care**
- **Project management**
- **Recruiting & Team management**
- **Conference speaker**

EXPERIENCES PROFESSIONNELLES

2024

CEO NIQUYSTORE IS THE NEW COLETTE

E-commerce website

- First website in France with Binance partnership in Binance Merchant program
- Selling cryptocurrencies vouchers
- Selling Cold Wallets
- Selling in crypto products from artists, creators and brands allowing customers to buy products with their cryptocurrencies instead of fiat

July 2022 – Conference Speaker

Conference on cryptocurrencies: why cryptocurrencies are important in a diversified portfolio ?

Since December 2021

CEO PHOENX CORP

Consultant on investment strategies in the world of cryptocurrencies

- Speaker – 1st Conference on cryptocurrency mass adoption as investment asset
- Cryptocurrency centralized and decentralized exchanges
- Financial advisory
- Investment strategies
- **France 1st real estate investment with a full payment with cryptocurrency (on Blockchain TRC20)**

March 2020

CEO YEM PATRIMOINE

Wealth Management Consultant company & cryptocurrencies

- Wealth management
- Diversification portfolio management in cryptocurrencies
- Financial strategies and investment

2018 - 2020

Wealth Management Consultant

- Wealth management
- Assets portfolio management
- Financial strategies and investment
- Tax exemption
- Bank mortgage on real estate investment
- Brokerage

2006 - 2019

Air France – KLM Group

Sales Manager and Customer care experience

- Optimization of the passenger travel experience
- Irregularities treatment in the commercial operation flights
- Loyalty program
- Customer relation service care
- Revenue management related to upgrades and excess baggage

CENTER OF INTEREST

My name is Dimitri YEM and I am Consultant in Wealth Management and financial strategies, I support my customers (retailers and businesses) in their projects of creation and transmission of wealth while taking into account the impact on taxation.

I am the founder of YEM PATRIMOINE, PhoenX Corp and Niquystore whose goal is to support companies and individuals into the transition of the digital revolution, in particular cryptocurrencies.

I am ready to face news challenges in a worldwide company crypto related in order to share my skills on specific investments fields, management, customers relationship, business development.

I am looking forward to tell you more about my application and how I can be an asset for you.

I am fluent in French and English specifically.