





Ashish Agrawal


Finance Business Partner

Personal Info

 ashish.agrawal@icai.org

 +91 9971391447

 Gurgaon, India

 28/08/1983

Education

Chartered Accountant

ICAI, India
May 2004
first attempt

Dip IFR

ACCA, United Kingdom
Dec 2022
International Financial Reporting

Bachelor of Commerce

Agra University
Mar 2002

Skills

Business Partnering

Risk Management

Strategic Planning

Budgeting & Planning

Financial Management

Process Improvement

Team Management

IFRS Accounting

Management Reporting

Summary

Experienced Finance professional with 20 years of experience in financial analysis, strategic planning, and business partnering. Skilled in budgeting, forecasting and performance analysis to support business decisions. Proven track record of streamlining financial processes, risk management, cost optimization and driving business growth while working as Finance business partner

Work Experience

Finance Business Partner, British Telecom, Gurgaon, India

February 2021 - Present

- Trusted partner to drive financial performance and growth of business unit worth £2bn
- Collaborate with cross-functional teams as finance business partner and support strategic decision-making and execution
- Manage and review all financial plans and budgets
- Manage and mentor a team of 10 finance professionals
- Lead the projects for standardization and simplification resulting in improved accuracy and efficiency
- Identified and executed areas for cost saving and revenue optimization, resulting in profitability improvement by £1mn
- Improved financial processes for effective risk management

Head - Business Finance, Egis India Consulting Engineers, Gurgaon, India

November 2018 - January 2021

- Led financial management of project business worth €500mn
- Developed and mentored a high-performing finance team, resulting in increased employee engagement
- Strengthened and maintained effective internal controls
- Managed audits and maintained compliance
- Provided financial insights and recommendations to support successful execution of strategies to generate new businesses
- Implemented strategies for effective cash management

Finance Controller, British Telecom, Gurgaon, India

February 2015 - November 2018

- Led the periodic financial closing and shared various analysis for business performance evaluation and decision-making

Languages

English - Fluent

Hindi - Native Speaker

Technical Proficiency

MS Office

SAP

Hyperion, Oracle

Power BI

- Improved forecast accuracy via developing a robust budget and conducting routine reviews to monitor progress
- Implemented industry's best practices resulting in enhanced operational efficiencies
- Managed effective implementation of strategic structural changes in a fast-paced environment

Project Commercial Controller, Siemens, Gurgaon, India

September 2011 - February 2015

- Successfully led the commercial execution of EPC project valued at €600m ensuring completion within budget
- Improved Cash flow by €0.8mn by resolving aged debtors and addressing customer concern
- Successfully managed the financial aspects of project claims, resulting in timely resolution and reduced project cost impact
- Managed and engaged effectively with global stakeholders to build strong relationship and drive successful project outcomes

Manager - Finance, Lanco Infratech, Gurgaon, India

November 2010 - September 2011

- Led the process of developing Annual Operating Plan

Associate Manager - Finance, GMR Group, New Delhi, India

March 2007 - October 2010

- Managed relationship with Banks and Financial Institutions

Senior Analyst, Acuity Knowledge Partners, Gurgaon, India

October 2005 - March 2007

- Conducted financial analysis and modeling to support business valuations and deal structuring

Assistant Manager - Finance, BLB Limited, New Delhi, India

August 2004 - October 2005

Courses and Certifications

Masterclass on Leadership, Indian School of Business (ISB)

Emerging Financial Risk Management, Project Management Institute

Communication in Times of Change, Project Management Institute

Soft Skills

Excellent Communication and Presentation Skills

Team Player

Analytical and Solution Oriented

Motivator

LinkedIn Profile

<https://www.linkedin.com/in/ashufca/>