




Ch. Humaish

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Executive Sales & Marketing

PROFESSIONAL SUMMARY

Over a 5-year career in Sales, working in the Karachi, Pakistan and Bahrain, I have played an essential role in developing and improving a wide range of Lubricants products and services, promoting products and to customers and also negotiating contracts on behalf of the company so as to maximize profit.

WORK EXPERIENCE

Talabat

Delivery Rider

May 2023 – Continue

- Food Pick up and deliver on time
- Followup with restaurants for Delivery on time
- Manage multiple deliveries on time
- Achive daily targets of deliveries

STC Bahrain

Sales Executive

August 2022 to April 2023

- Customer meeting for direct sales
- Expalin to Customer about packages and offers
- Identifies opportunities to improve sales
- Prepare and deliver appropriate presentations on products and services

Lubricator Industries Group Pakistan

Sales Executive

January 2017 to March 2022

- Actively seek out new sales
- Set up meetings with potential clients and listen to their wishes and concerns
- Prepare and deliver appropriate presentations on products and services
- Create frequent reviews and reports with sales and financial data

Medicomplex Hospital

Karachi Pakistan

December 2013 to December 2016

- Manage customer disputes and issues in a positive manner
- Interacts effectively with the Operations team, business partners, and internal departments
- Identifies opportunities to improve processes and services
- Prepare and deliver appropriate presentations on products and Services



ACADEMIC BACKGROUND

Intermédiaire

Premier Collage Karachi
Pakistan
2016

Aisha English School

2013

Certificate in Business

CERTIFICATIONS

- MS Office
- Business Management
- English Language

Skills Hilights

- Sales Management
- Retail Sales
- Wholesales
- Promotion
- Marketing
- Customer Services