

# Mohamed Elsayed Baz

## Contact Information:

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  - **Address:** Bahrain | Open to Relocation
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## Professional Summary:

Results-oriented professional with over 7+ years of diversified experience in Supply Chain Management, Procurement, Logistics Coordination, Operations, and Agricultural Engineering. Proven expertise in optimizing workflows, managing multimillion-dollar accounts, and fostering cross-functional collaborations to achieve business objectives. Adept in ERP Systems (Oracle JD Edward, CRM, Odoo), with a strong commitment to delivering operational excellence and customer satisfaction.

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## Key Skills:

- **Procurement & Vendor Management:** Strategic sourcing, contract negotiation, supplier evaluation, and inventory optimization.
  - **Logistics Coordination & Supply Chain:** Route planning, transportation management, import/export compliance, and inventory control.
  - **Agricultural Expertise:** Pest control, crop management, irrigation systems, and farm supervision.
  - **Customer Relationship Management:** Problem-solving, client communication, and ensuring high customer satisfaction.
  - **Operations Management:** Team supervision, performance monitoring, and cross-departmental collaboration.
  - **Technical Expertise:** Proficiency in MS Office Suite, ERP Systems (Oracle, Odoo), and operational tools.
  - **Languages:** Fluent in English and Arabic.
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## Professional Experience:

### Sales Supervisor & Collection Supervisor

*Al Jaser Factory Company, Bahrain*

*Apr 2022 – Dec 2024*

- Achieved consistently high sales targets while providing exceptional customer service.
- Streamlined the collection process and maintained positive client relationships.
- Improved operational workflows through problem-solving and collaboration.

### Senior Planner & Coordinator

*ClinicExpert, Istanbul, Turkey*

*Aug 2020 – Apr 2022*

- Directed logistical services, synchronized transportation facilities, and resolved operational issues.
- Trained and mentored planning staff to improve performance.
- Created operational schedules and customer care plans.

## **Procurement Engineer**

*GB Auto, Egypt*

*Jul 2018 – Jul 2020*

- Negotiated with suppliers to secure cost-effective contracts while ensuring quality.
- Suggested standardized materials to optimize costs and improve supplier efficiency.
- Managed vendor relationships and procurement documentation.

## **Logistics Engineer**

*Egyptian Pharmex Logistics (EPx), Egypt*

*Jun 2016 – Jun 2018*

- Represented BASF Group and supervised inventory and client shipments.
- Monitored logistics operations and ensured adherence to delivery schedules.

## **Agricultural Supervisor**

*Egyptian Army Farms*

*2012 – 2015*

- Oversaw the cultivation of fruit trees and ensured optimal yield through effective management.
- Monitored irrigation, fertilization, and pest control schedules for large-scale agricultural operations.
- Led a team of agricultural workers, ensuring compliance with safety and quality standards.

## **Agricultural Engineer**

*Lotus Crop Protection, Egypt*

*May 2015 – Jun 2016*

- Provided technical support for pesticides and fertilizers sales.
- Managed client relationships and offered tailored solutions for agricultural challenges.

## **Public Health Pest Control Engineer**

*Egypt*

*2011 – 2012*

- Supervised pest control operations and marketed services to hotels and businesses.

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## **Education:**

- **Bachelor's Degree in Agriculture** | Al-Azhar University, Egypt | 2008 – 2012
- **Master of Agricultural Sciences (Incomplete)** Ain Shams University, Egypt | 2013 – 2017  
MSc coursework completed; degree not obtained due to personal reasons

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## **Certifications & Training:**

- Supply Chain Management & Procurement Courses
- Negotiation and Problem-Solving Workshops
- ERP Systems (Oracle, Odoo) Training
- Basic AutoCAD & Advanced 3D Max Design

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## **Additional Information:**

- **Nationality:** Egyptian
- **Driving License:** Valid (Bahrain & Egypt)
- **Availability:** Immediate relocation

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**References available upon request.**