

Filimon Malamas

Contact Information

Skype ID: [filimon.malamas](#)

e-mail: f.malamas@hotmail.gr

LinkedIn: <https://gr.linkedin.com/in/filimon-malamas-3576ba62>

Summary

An accomplished Chemist, with Master in Chemical Technology, specialized in fresh and dry cement mortars and ready-mix concrete and 20 years of experience in Quality Control, Production and Sales Management, as well as Technical Sales Support. An active listener, polite and articulate, hard-working and self-motivated, an actual team player, a result driven professional, with a keen eye for detail, an inventive and analytical approach in problem solving, as well as a genuine flair for innovation and an insatiable hunger for knowledge.

Work Experience

Technical Manager, November 2021 – September 2023, AMA Group, Bahrain

- Re-designed the existing Dry Mortar plant to meet quality and productivity targets of the company
- Created new mix-designs based on available raw material and developed the entire range of dry mortar products (plasters, masonry mortars, tile adhesives and grouts, repair mortars)
- Organized and supervised the operation of the company dry mortar lab
- Developed and implemented a quality control plan to monitor production
- Technically supported dry mortar sales and supervised application of plaster to various jobsites
- Set up a new Quality Department and trained personnel to monitor quality in four Divisions of the Building Materials Section of the Group - Cement Blocks & Kerbs, Dry Mortars, Sand Washing Plant and Crusher

Technical Manager, April 2021 – October 2021, Attard Bros Group, Malta

- Developed new mix-designs and improved ready-mix production procedure to meet technical requirements of high-profile projects
- Designed and implemented new coding system for production mix-designs

Technical Manager, October 2018 – January 2020, ETE Ready-mix., Khobar Saudi Arabia

- Restructured and trained Quality Control Department to form a strong and effective team
- Actively involved in product mix-design optimization and establishment of central reporting
- Technical support to all major company projects, including ARAMCO and ROYAL COMMISSION

Head of Quality, September 2017 – October 2018, Athos Beton S.A., Thessaloniki

- Improved quality and reduced cost through Mix-Design modification, thorough Raw Material testing and daily Product Quality Control, while successfully managing the company's ISO 9001:2015 system
- Handling customer demands, implementing corrective measures and finding optimum solutions

Technical Sales Support (TSS), July 2013 – July 2015, Lafarge Beton S.A., Athens

- Designed, developed and supervised sales of Value Added Products (VAP) in Greece
- As Head Specifier, I compiled product specifications and conducted numerous visits and presentations of VAP to architects, technical offices and local authorities, successfully promoting sales
- Selected by Lafarge Knowledge Transfer Program, to assist Morocco marketing team, in developing projected mortars with the use of a suitable fresh mortar pump

Technical Sales Support (TSS), January 2011 – June 2013, Lafarge Beton S.A., Thessaloniki

- Designed, developed and supervised sales of Value Added Products in North Greece
- Conceived and developed an innovative fresh mortar delivery system, comprising an automated storage bin with mounted pump, to boost Ready Mortar sales

- Negotiated and successfully supervised the most prominent project in Thessaloniki, the paving of 70,000 m² of the sea front with a decorative exposed concrete, a major international success for Lafarge

Area Manager, November 2008– January 2011, Lafarge Beton S.A., Thessaloniki

- Managed production, sales and delivery from 3 plants in Thessaloniki (Neochorouda, Lakkia, Drymos)
- Successfully managed a personnel of 6 salesmen, 25 employees and 60 sub-contractors
- Negotiated, planned and personally supervised a major international flooring project, with a tight schedule and specific quality demands, maximizing profitability and customer satisfaction

Area Supervisor, March 2006– November 2008, Lafarge Beton S.A., West Thessaloniki

- Managed production, sales and delivery in Neochorouda plant
- Successfully managed a personnel of 2 salesmen, 10 employees and 40 sub-contractors

Quality Coordinator, January 2002– February 2006, Lafarge Beton S.A., Thessaloniki

- Monitored raw materials and finished product quality in 7 concrete plants, according to regulations
- Successfully reviewed, adapted and monitored implementation of ISO 9001:2000 procedures
- Designed and developed new Value Added Products in North Greece, increasing profitability and establishing the innovative profile of the company
- Successfully modified mix-design of basic product range, to reduce cost while improving quality, resulting in cost saves of 1 million euro

Quality Control Supervisor, March 1998– August 2001, E.M.M.Y.-Building Materials S.A., Heracles Group, Athens

- Designed, equipped and operated a testing laboratory in ALFAMIX dry mortars plant, in Malakassa
- Actively assisted Plant Manager in effective monitoring of raw materials and production
- Designed and developed new products (rendering mortars, self-leveling screeds, tile adhesives)
- Developed in-house testing procedures for dry and fresh mortars and raw materials

Education

Master in Chemical Technology, October 1994– September 1997, Aristotle University of Thessaloniki

- Diplomatic Essay : “Removal of toxic metals from aqueous solutions by use of Magnesium Hydroxide”
- Awarded a Master’s Degree in Chemical Technology with a grade of 9.5/10

Bachelor in Chemistry, October 1987– March 1992, Aristotle University of Thessaloniki

- Diplomatic Essay : “Study of Pyrite behaviour during Electrolytic Flotation”
- Awarded a Bachelor’s degree with a grade of 8.05/10

Languages

- Bilingual in Greek (Native language)
- Full working proficiency in English (Cambridge Proficiency, June 1988)
- Very good knowledge of German (Mittelstufe, May 1997)

Additional Information

- Family Status : Married with two children
- Driving Licence : International Driving Licence, extended driving experience – Safe Driving Training
- Computer knowledge : Very good applied knowledge of Microsoft Word, Excel, Internet, Powerpoint, interested in Software Programming