

# SHOYEB SHAIKH

Sales & Marketing Specialist

I'm Shoyeb Shaikh, Sales & Marketing Specialist with 7 years of experience. I'm specialist in handling and managing day to day Sales and post Sales operation with considerable experience to read trends



## EDUCATION

2008 - 2009  
High School  
Mumbai University

## SKILLS

Microsoft Office (Word, Excel, PowerPoint & Outlook)  
Social media Strategist  
Active listening - understanding the customers' needs.  
Rapport building - selling your personality.  
Entrepreneurial spirit - continual self-improvement

## CONTACT

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Road 338, Block 339

Um Al Hassam, Manama

## EXPERIENCE

2020 - 2022

Elegant Wheels, (Showroom)

Sales Manager

- Handling Product sales, campaign and Managing team to achieve targets within time line upload.
- Maintaining and tracking Sales Records.
- Assisting Post Sales teams with inclined to both clients and customers.

2016 - 2020

Oxford Realty Pvt Ltd.

Sales & Marketing Manager

- Managing and overseeing Company digital marketing strategies to reach more client in website and social media.
- Ensuring to meet Sales Target.
- Assisting the clients with product details and prices.
- Getting new clients to grow the business
- Maintaining team data and records and managing weekoffs and roaster.