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CAREER OBJECTIVE

Over a decade of excellence in logistics with proven experience leading the daily operation of multi facilities and the efficient flow of supplies, equipment, tools, and materials. Skilled developing and implementing new standard operating procedures that deliver measurable operational improvements. Proven ability in streamlining supply chain and reducing operating costs by collaborating closely with procurement teams and vendors.

EXECUTIVE SUMMARY

A disciplined Supply Chain Manager with over 8+ years of experience in the pharmaceutical industry. Proficient in process optimization, leading teams, and forecasting.

Aurobindo Pharma

2016-Present

PMC Pharma

2013 to 2016

EXPERIENCE

Supply Chain Manager

Aurobindo Pharma Limited Hyderabad 2016-Present

Aurobindo Pharma is a Indian based pharmaceutical company with Facility's in Aurobindo' s 11 units for APIs / intermediates and 15 units (10 in India, 3 in USA, 1 in Brazil and 1 in Portugal)

- Responsible for implemented new and improved supply chain processes to improve efficiency and performance.
- Identified opportunities to reuse and recycle materials to minimize consumption of new materials, minimize waste and to convert wastes to by-products.
- Responsible for documented physical supply chain workflows, cycle times, position responsibilities, or system flows.
- Managed the activities related to strategic and tactical purchasing, material requirements planning, controlling inventory, warehousing and receiving.
- Implemented supply chains supporting business strategies adapted to changing market conditions, new business opportunities, or cost reduction strategies.
- Responsible for raw materials, intermediate materials, equipment source
- Responsible for Monthly planning activities.
- Interfaced with clients to assess needs and determine requirements.
- Determination for new business arrival & Operations
- Handled commercial aspects of ANDA projects.
- Screening new business opportunities and new markets for future ventures.

- Design and execute reasonable timelines and manage appropriately to facilitate project completion.
- Follow up for the payments with the clients.
- negotiate contracts with suppliers and customers
- control manufacturing and delivery processes
- Responsible to track goods from origin to delivery
- work on forecasts and inventories, keeping an accurate record of the process and analysing performance
- manage the costs involved while maintaining quality
- improve the overall supply chain performance and look for any possible innovations to the process
- develop new and existing relationships with suppliers
- Negotiation with new clients for business development.

Supply Chain Coordinator

PMC 2013 - 2016

PMC Group is a growth oriented, diversified, global chemicals company and it operates from a global manufacturing, innovation and marketing platform with facilities and personnel in the Americas, Europe and Asia.

- Developed and implemented procedures and systems to evaluate and select suppliers.
- Designed plant warehousing strategies for production materials or finished products.
- Integrated Excel into the daily operations of the Logistics team.
- Improved stock availability in stores across the manufacturing sites
- Was fully responsible for pre-delivery compliance

PROJECTS HANDLED

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|--------------------------|---|
| Project Titles | <ol style="list-style-type: none"> 1. APL Health Care Limited. 2. Auro Vaccines Private Limited. 3. PMC-YM Pharma. |
| Overall Key Result Areas | <ul style="list-style-type: none"> • Played an integral role to completion of the project Within the time lines • Efficiently developing the Supply Chain Processes • Accountable for reporting project status/concerns to Project Head and developing the vendor activities |

EDUCATION

- Master of Business Administration (Human Resource & Marketing) from Rayalaseema University, India, 2013
 - Bachelor of Science from Sri Krishnadevaraya University, India, 2010
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