



CURRICULAM VITAE

Career Objective.

To strive for a challenging job in a progressive organization, where I can contribute and build my professional career along with the growth of organization and to give the best of my qualification, experience and ability.

WORK EXPERIENCE

A proven professional experience in Sales & Project Development

- Sound understanding of market sales and project development
- An effective communicator with exceptional relationship management skills.
- Experienced Manager in handling teams of varying skill sets.
- Proven ability to Manage Customers and cross selling of projects and infrastructures (Residential Sites, Villas, Apartments, farmhouse and commercial spaces in Bangalore.
- Proven ability to work both independently and within a team.
- Experience in handling the development team of project as per the customer requirements and positioning solutions from the company to match the same.
- Developing and driving sales growth and achieving sales targets both revenue and profitability.
- Managing and over looking operations.

Professional Experience:

1. **Ever Divine Contracting WLL.**
Operations Supervisor- Still working
East Riffa, Kingdom of Bahrain
- 2, **A-Karim Al Jahromi Contracting Co WLL. (AKJC)**
Supervisor - December 2022 - April 2023
Sitra, Kingdom of Bahrain
3. **Mithra Bhoomi Infrastructure Private Limited.**
Manager (Projects) - August 2013 – June 2022
Bangalore, Karnataka, India
4. **City Square Enterprises Private Limited**
Business Development Manager - March 2005 – July 2013
Bangalore, Karnataka, India
5. **Bramco WLL Kingdom of Bahrain.**
Site Engineer - September 2002 – February 2005
Manama, Al Manamah, Bahrain
6. **Superintendence Company of India (Private) Limited,**
Inspection Engineer - May 2001 – June 2002

SAJIMON KUNJUKUTTY

Flat No.1, Building No 922
Road No 2820, Area 328
Manama, Al Suqayyah
Kingdom of Bahrain

Mobile No:

+973 37363116

Email:

Sajimon_k@rediffmail.com

Personal Details:

Name : Sajimon Kunjukutty
Sex : Male
Material Status : Married
Nationality : Indian
Religion : Christian

Passport Details:

Passport No : R4132751
Date of Issue : 20/09/2017
Date of Expiry : 19/09/2027
Place of Issue : cochin

Driving Licence:

Valid in Bahrain No:

770429203

Valid in India No:

31/1236/1995

7. CADD RITE Global Private Limited

CAD Engineer - November 1999 – January 2001, Bangalore

Employment History

May 2023 - Still Working : Operations Supervisor

Ever Divine Contracting WLL, East Riffa, Kingdom of Bahrain

Ever Divine Contracting WLL, involved in all aspects of the Construction, Maintenance, Property Management and Equipment Hiring

December 2022 - April 2023 : Supervisor

A-Karim Al Jahromi Contracting Co WLL. (AKJC), Sitra, Kingdom of Bahrain

Worked In Al Jahromi Garage (Division of AKJC) providing professional maintenance and services to All vehicles and machineries business activities

- Managing a team of mechanics
- Management of complete work flow and total control of day to day activities.
- Checking the quality of works
- Ordering parts of vehicles and machineries
- Achievement of all day to day work allocated with in the time frame and strict adherence to Quality control
- Reporting day to day work flow and progress to the management

August 2013 – June 2022: Manager – Projects

Mithra Bhoomi Infrastructure Private Limited, Bangalore, Karnataka, India

"MITHRA BHOOMI" Infrastructures Pvt Ltd, is a young, dynamic and vibrant real estate developer from Bangalore formed to fulfill the aspirations of people to have their own house. "MITHRA BHOOMI" Infrastructures has pledged itself towards fulfilling these aspirations of people and has newly started with plots, Villas, Lands, and Apartments in Bangalore surroundings

- Handling Project Development, Marketing & Sales on all vertical of the company.
- Generating leads through active advertisements campaigns.
- Handling a team of sales coordinators and telemarketing team and assisting them in closure of deals.
- Handling the project development team on all vertical to make the project completion on time.
- Create an equipment and talent pool with in the organization to validate & benchmark Offerings to customers

March 2005 – July 2013: Business Development Manager

City Square Enterprises Private Limited. Bangalore, Karnataka, India

The "CITY SQUARE" is a company providing professional property services throughout India offering a full spectrum of services across the property life cycle, the implementation of our cutting edge business model provides a competitive advantage for every one of our clients

- Managing and overlooking sales operations with a team size of 20 members.
- Responsible for target revenue and business decision process and reporting directly to the Project Director and Chairman.
- Handling Large customers on all segments of the market both local and international clients

- Business based on Customer relation and long term perspective.
- Liaison with Government officials.
- Ensure complete customer satisfaction
- Handling Entire marketing activities, sales promotion, Event management, telemarketing and Real estate Expo shows

September 2002 – February 2005: Site Engineer

Bramco WLL Kingdom of Bahrain.

Manama, Al manamah, Bahrain

Bramco Group involved in all aspects of the construction industry since 1977, BRAMCO quickly emerged as an innovative leader in the field of Limestone Quarrying & Crushing, Road & Building construction, Specialized Blasting & Demolition, Excavation, Land Reclamation, Slope Protection and Landscaping.

- Managing and over looking operations.

Project Details: Bahrain Racing Circuit –Formula-1

- Involved in Track filling, excavation, allocation of Machinery and Man power for the Project.
- Management of Complete work flow and total control of day to day Activities.
- Reporting day to day work flow and progress to the management.
- Achievement of all day to day work allocated within time frame and strict adherence to Quality control

Project Details: Lulu Island Development (Reclamation and Shore Protection

- Involved in Track filling, excavation, allocation of Machinery and Man power for the Project
- Sea wall and shore protection planning
- Management of Complete work flow and total control of day to day Activities.
- Reporting day to day work flow and progress to the management.
- Achievement of all day to day work allocated within time frame and strict adherence to Quality control

May 2001 – June 2002: Inspection Engineer.

Superintendence Company of India (Private) Limited, Bangalore, Karnataka, India

An organization related mainly in Quality Control, Inspections and Laboratory Services for maintenance and Checking of products and raw materials as to its quality and quantity for more than 61 years.

The Organization gradually developed and diversified in conducting valuation, engineering inspections, material quality, control assessment and quality management of commercial products and raw materials, Environmental Engineering Service and many other services.

- Worked as an independent Inspection Engineer.
- Responsible for Quality control inspection of products and services and reporting the same to the laboratory,
- Documentation of the inspection and validation of the same for valuation in terms of cost and quality of the product

November1999 – January 2001: CAD Engineer.

CADD RITE Global Private Limited Bangalore, Karnataka, India

A company in to GIS Mapping working with Central and State Government Projects.
Listed below the projects worked

- Pradan Mantri Gram Seva Yojana
- Karnataka Urban Water supply
- Land Records Government Of Karnataka
- American Electric Power

Education Qualification

Diploma in Mechanical Engineering
Board of Technical Education Karnataka, Bangalore, India

THSLC In Mechanical (Turner) Board of Technical Education Kerala,

Computer Proficiency

- Auto CAD Rel: 14 and 2000 From St. Joseph Computer Division Recognized byGovernment of Kerala.
- Auto CAD MAP 2000i From CAAD Center Bangalore,
- Master CAM Rel. 7.2 From Government Tool Room and Training Center, Bangalore
- CNC Programming and operations (Turning and Milling) From Government ToolRoom and Training, Bangalore.
- Micro Station-J From JICT, Bangalore

Languages

<u>Name</u>	<u>Proficiency</u>
English	Fluent
Hindi	Fluent
Kannada	Fluent
Tamil	Conversional
Malayalam	Native

References

References available on request

DECLARATION

I hereby declare that the above furnished details are true to the best of my knowledge and belief.

Place
Date

SAJIMON.K