

ALTHAF THARAMANNIL

Manama- Bahrain , Mob : +973 33603740 , email : althafpuff@gmail.com,

Date of birth : 13-Jul-1982

OBJECTIVES

To secure a position in a corporate environment, in where I can put my educational background, work experience to use and lead to eventual position of greater responsibilities.

EMPLOYMENT HISTORY

- **Mar,2020 – May,2022 Nujoom Foodstuff trading LLC. Ajman as a Sales & merchandiser**
Daily visit to assigned markets to fill, replenish and rotate the products. Check of the store back stock inventory and make orders. Follow up the LPO and delivery. Stock arrangement to ensure that products are within shelf lives to Fifo. Promotion setups and find competitive players products in the market
- **Apr,2014 – Nov, 2019 Al Damam foodstuff , Manama-Bahrain as a Sales Executive**
Coverage of assigned key account markets, interact with buying office of customers for sales and promotional activities.. Coordinate with delivery and merchandise team for goods delivery, shelf stock and back stock. Generate promotional plans and sales improvement display guides. Conducting market research to identify selling possibilities and evaluate customer needs.
- **Feb, 2012 – Feb, 2014 Universal Food factory, Sitra-Bahrain as a merchandiser**
Visit assigned markets for shelf merchandising, retail stores back stock inventory updates. Support delivery team for proper back stocking. Notice the short dated products in order for pushing promotions. Ensure the price and other relevant products details to be displayed properly and cross checks
- **Mar, 2006 – Nov, 2012 Nahr al wade trading est, Riyadh-KSA as a Van salesman**
Cash and credit Sale of foodstuff items in assigned routes. Report with superior for daily sales and collection report, frequent visit to the key customers for merchandising, order making, Lpo follow-up. Identify and develop new customers in the territory.

ACADEMIC QUALIFICATION

- Mar, 1998 - Mar, 1999 Secondary School Leaving certificate
- Aug, 1999 - May, 2001 Vocational Higher secondary
- Sep, 2001 - July, 2004 Diploma in Marine engineering

LANGUAGES

- Good in Oral and Written communication in English
- Arabic and Hindi as Intermediate
- Malayalam as Mother tongue

OTHER SKILLS

- Bahrain driving license
- Ms Office (word, excel, PowerPoint and Ms outlook)

I hereby by declare that the above mentioned details are correct in my knowledge and belief

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