

Prajiesh Varghese Shaji

E-mail:prajieshvs@yahoo.com

Mobile: +973 3548 6037



OBJECTIVE

To be in a position in a result oriented company that seeks an ambitious and career conscious person where acquired skills and education will be utilized towards continuous growth and advancement.

EXPERIENCE

- **Kunooz Logistics Global**
Commercial Manager April 2017 – April 2019
- **Fast Shipping and Logistics, Muscat Oman**
Executive Shipping and Logistics
Seaport Operations, *Sales * freight forwarding and cargo coordination. June 2012 – March 2017
- **AL Hashmi-Al Rawas , Salalah Oman**
HR executive August 2011 – April 2012
- **Sutherland Global for DELL Computers, Chennai**
Client relation Officer September2010 – June 2011
- **Accent e Technologic Solutions Ltd, Bangalore**
HR Recruiter from June 2009 –May 2010
- **MEDCITY INTERNATIONAL ACADEMY**
IELTS Trainer: October 2019 to January 2021

CURRENT KEY PROFILE

1. Commercial Manger
2. Branch In charge
3. Handling day to day operations related to Muscat Branch: transport of aggregates from site to port.
Arranging and coordinating the right logistics required for smooth operations.
4. Handling multiple sites: Ibri, Muscat, Sohar, Duqum
5. Opening new Sales opportunity.
6. Handling cash flow and receivables.
7. Handling Port operations and Vessel operations in Major ports of Oman: Port of Duqum , Sohar Port, Port Sultan Qaboos Muscat

PROJECT EXPERIENCE

During my 2nd year of Masters, I got an opportunity to understand in real time (*just an outline exposure*), how the Clearing and Forwarding agents works (Problems faced by Clearing and Forwarding Agents in International trade), when our group undertook the project where we interviewed many Clearing and Forwarding agents in and around Coimbatore.

During the project I got exposure in the **Planning, Documentation, Clearing, Billing, forwarding** aspects of the industry. I was involved in the following activities:

- Visiting clearing and forwarding agents
- Interviewing them and learning about their ways and methods
- Learning about the INCO Terms and the documentation process
- The ways in which they deal with the authorities, political issues and customers
- Keeping track of how the customers deal with the clearing and forwarding agents
- Underwent project training at IFTC Marine Services LLC, SALALAH, OMAN

Underwent project training (based on accounting) at Star Furniture limited, Ernakulam.

EDUCATION

2007 – 2009 M.Com IB (Regular) Master in International business:

Graduated Dr.G.R.Damodaran College of Science and International Business, Bharathiyar University: Logistics, Retailing and Marketing, Branding, HR and Sales

2004– 2007 B.COM. (CA:computer application) (Regular)

Mahatma Gandhi University

Completed Schooling in Salalah (INDIAN SCHOOL SALALAH): Oman and India

INTERESTS

Logistics, Retailing and Marketing, Branding, HR, Basket ball, Cricket, Football

IT SKILLS

Programming Languages: C (Basics), FoxPro, HTML (Basics), Tally Accounting Application, Microsoft Office2003, 2007.

PERSONAL DETAILS

Nationality : Indian
Passport No : T9637692
Date of Birth : 15th July, 1985
Sex : Male
Marital status : Married
Religion. : Christian
Languages known: Malayalam, Tamil, Hindi, English
Driving license : Oman And Indian Driving License

Declaration:

I hereby declare that the above-mentioned information is true to the best of my knowledge and belief.

Prajiesh.V.Shaji