

**SAM ANCIL FRANCIS, CAPM, MIE**  
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**CRPEP Registration No. EPP/C2433/ME/03-B**

## **Core Competencies**

**Project Management - Risk Management - Roads, Infrastructure & Utilities - Interface Management – Engineering – Acoustics – MEP - Commercial & Contract Management - Production & Manufacturing - Health & Safety**

## **Professional Summary**

An avid engineering professional having more than twenty-one years of experience with proven success in the areas of project management & engineering along with strong skills in team building and communication. Possess considerable experience in managing projects from start to end and managing the scope, time & cost to maximize profits.

## **Employment Report**

### **Project Manager – Haji Hassan Group, Bahrain (September 2023 – Present)**

*Key areas – Roads & Infrastructure Projects, Sewerage & Stormwater, Marine Works, Risk, Health & Safety.*

- ➔ Managing the budget, prioritizing work, negotiating contracts, and leading the team through construction activities.
- ➔ Ensuring adequate control of all interfaces & make sure that IMS is within the contract.
- ➔ Responsible for project scope, changes, issues and risks thereby ensuring successful and on-time project delivery.
- ➔ Ability to work well in a team-based setting and manage multiple perspectives and agendas across multiple projects.

*Current Project – East Sitra Link Stage 1 – Value – BD 18.4 million – Roads & Culverts*

### **Project Manager – Al Ahbar Constructions, Bahrain (December 2019 – July 2023)**

*Key areas – Infrastructure Projects, Piping, Sewerage & Stormwater Installation, Sheet Piling & Dewatering Works, Estimation, Planning & Scheduling, QA/QC, Risk, Health & Safety.*

- ➔ Responsible for leading teams to deliver projects and manage resources, schedules & financials.
- ➔ Knowledgeable in construction delivery scope, project budgets, and quality control review

### **Achievements:**

- ☞ Organization was certified ISO 9001 & 14001.
- ☞ Awarded a government project with the highest value in the history of the company.

### **Project/Operations Manager – Hillpoint Building Solutions, India & Qatar (November 2017 – December 2019)**

*Key areas – Supply & Install acoustic & engineering products & systems, Team Building, Health & Safety.*

- ➔ Responsible for the construction operations, productivity, project schedule and planning of daily operations.
- ➔ Implement production, productivity, quality, and customer-service standards & forecast requirements and schedule expenditures & complying with legal regulations.

**Achievement:** Successfully executed construction of an Anechoic chamber for AMD India.

### **Area Manager – Vibrant Enterprises, India (August 2016 – September 2017)**

*Key areas – Manage & coordinate construction of residential homes, QA/QC, Communication*

- ➔ Responsible for managing operations, developing business & increasing profitability.

- Handled the tasks of planning, directing and coordinating construction projects.

**Achievements:**

- ☞ Oversaw development and launch of 3 new projects
- ☞ Developed health & safety programs that reduced accidents.

**Project Manager – Ahmed Mansoor Al A’ali, Bahrain** (November 2006 – May 2016)

*Key areas – Infrastructure Projects, Reclamation & Marine Works, Sewerage & Stormwater Installation, Greenfield Projects, Estimation, Planning & Scheduling, QA/QC, Risk, Health & Safety, Team Building, Communication.*

- Responsible for the successful initiation, planning, execution, monitoring, controlling & closing of entrusted projects.
- Ensure proper teamwork, communication, budget & resource management & planning to achieve the target.
- Ensuring adequate control of all interfaces & giving the project team clear guidance as well as having control and understanding of the contractual deliverables in the project.
- Inspects and reviews projects to monitor compliance with quality, health & safety codes and legal regulations.

**Achievements:**

- ☞ Devised and implemented strategies to maximize quality, safety, customer satisfaction and alignment with project goals.
- ☞ Achieved the highest profit margin of 31.2%.

**Projects handled:** Saar Sewerage Scheme Phase 4, Seef Sewerage & Drainage Scheme Phase 2, Upgrade Bapco Perimeter Fence for Refinery, Sitra & Marketing Terminal, Construct Third Inlet Flume, ASRY Marine Slipway, Bahrain Investment Wharf, Term contract works for Bahrain Petroleum Company (BAPCO) & BANAGAS (Bahrain National Gas).

**Project Coordinator – MAKRO UK, United Kingdom** (November 2004 – October 2005)

*Key areas – Design & Coordination of Retail based store refits, Coordination, Cad Works.*

- Responsible for coordinating the store refits.
- Evaluation of construction methods and cost-effectiveness of plans implemented.
- Handled the design, drafting and development of shop drawings.

**Technical Engineer – Chab Industrial Co L.L.C, U.A.E** (August 1999 – April 2002)

*Key areas – Design, Manufacturing, Erection, Servicing & Maintenance.*

- Responsible for design, manufacturing, erection, servicing & maintenance of refuse chutes, waste compactors, incinerators and waste management systems.
- Ensured that proper procedures and standards are implemented.

**Achievements:**

- ☞ Boosted design standards by moving design & drafting from manual to AutoCAD R14.
- ☞ Monitored employee productivity & optimized procedures to reduce costs.

**Mechanical Supervisor – Sasi Foundry & Engineering Works, India**, (June 1997 – December 1997)

*Key areas – Drawings & Fabrication.*

- Supervising fabrication & production works in the workshop.
- Allocation of resources and managed materials inventory.

## Education

- ❖ **Bachelor of Mechanical Engineering** from **Anna University/Manonmaniam Sundaranar University, India**, October 1998.
- ❖ **Master of Business Administration in Finance** from **London School of Commerce, Charles Sturt University, United Kingdom**, October 2004.
- ❖ **Master of Business Administration in Project Management** from **Bharathiar University, India**, October 2022.
- ❖ **Post Graduate Diploma in Management & E-Commerce** from **London School of Commerce, United Kingdom**, November 2004.

## Computer Proficiency & Additional Qualifications

- ❖ **MS-Office** & Computer Fundamentals, **Aptech**, Course No. 36661, India.
- ❖ Expert in **AutoCAD**, **Mata Amritanandamayi Computer Institute**, India.
- ❖ **Primavera** (Project Planning & Management), **Al Moalem Institute**, Bahrain.
- ❖ **Internal QMS Auditor** certified by **Bureau Veritas** & IRCA, No. A17177.
- ❖ **ISO 9000:2000** Series Foundation Course, **Bureau Veritas** & IRCA, No. A17176.
- ❖ "Traffic Management Training Workshop", **Ministry of Works**, Bahrain.
- ❖ **CAPM (Certified Associate in Project Management)**, **Certificate No 2802933**.
- ❖ Pursuing **PMP** Qualification.

## Professional Memberships

- ❖ **Bahrain Committee of Engineering Professional Practice Registered Engineer, CRPEP** Registration No. **EPP/ C2433/ME/03-B**.
- ❖ Member of **Institution of Engineers (India)**, Membership No. **M-1628938**.
- ❖ Member of Project Management Institute (**PMI**), Membership ID # **2252229**.
- ❖ American Society of Mechanical Engineers (**ASME**), Membership ID # **100130298**.

## Health & Safety

- ❖ **NEBOSH IGC International General Certificate** 1, 2 & 3.
- ❖ **Institution of Occupational Safety & Health (IOSH)**, UK, Managing Safely Course.
- ❖ "CIEH" Level 2 Award in Principles of Risk Assessment from "The Chartered Institute of Environmental Health".
- ❖ **Certified First Aider** from **Medic First Aid**, Health & Safety Institute, USA.

## Dissertation

- ❖ **Condition Monitoring & Preventive Maintenance of Rotating Machines** using IRD-306 and IRD-FAST TRACK at the K.M.M.L, Kerala, India.

## Personal Particulars

- ❖ Date of Birth : 23<sup>rd</sup> November 1975.
- ❖ Languages (Fluent) : English, Hindi, Malayalam and Tamil.
- ❖ Passport No : V 1865599.
- ❖ Driving License : India, Bahrain & Qatar.
- ❖ Nationality : Indian.

## References

Available on request