



# Sameera Perera

Asst. Manager Technical Sales

## CONTACT



+97 333 245 325



udayangasam@gmail.com



Colombo, Sri Lanka



<https://www.linkedin.com/in/sameera-udayanga-7bb47136>

## EDUCATION

### GCE A/L-Science Stream

Bomiriya National School  
2007

### GCE O/L

Bomiriya National School  
2004

## EXPERTISE

Social Perceptiveness

Positive Thinking

Judgment and Decision  
Making

Development and Building  
Teams

Time Management

Active Listening

Problem Solving

Driving and Riding

Hard Working

Quick learning

"Can do" Attitude

## PROFILE

I believe I can be a very great asset to your company. I'm a hard worker and a quick learner. I put a lot of pride and integrity in my work. I'm a nice, fun, friendly and punctual person. I work well in a team but also on my own as I like to set myself goals which I will achieve, I have good listening and communication skills. I have a creative mind and I'm always up for new challenges. I am well organized and always plan ahead to make sure I manage my time well.

## PROFESSIONAL EXPERIENCE

2017 -2020

### Asst. Manager Technical Sales/Access Lifestyle Pvt Ltd

I was Responsible for all, ongoing and upcoming installations. Planning and coordinating sales, installation, delivery and the client /Architect requirement.

Bring in / Generating new sales, Handling show room visiting clients,

Providing solutions for the designing team, when a question arises and correcting them with a practical and efficiency way.

2015 -2017

### Executive Sales – Real Estate & Apartments / ICC Pvt Ltd

Escorted clients to appointments

Was responsible for General Hotline, Sales Office, Site Office and Model Apartment

Maintaining and updating a client record, Spreading news letters

2013 -2015

### Technical Sales Executive / Centrepont Homes Pvt Ltd (Fairway Holdings)

Responsible for generating sales, Follow up on existing leads, Handling show room clients appointments.

Supervising and coordinating installations

Attending after sales issues, customer complaints, rectifications

## SKILLS

Microsoft Office

Photoshop (Basics)

Web Exploring

Mac & PC Systems

Facebook & Twitter

Linked in

Adobe Acrobat

Internet and Email

PC Trouble Shooting

First Aid and Fire Safety

## ACHIEVEMENTS

### **Overseas Training (Italy)**

Access Lifestyle / 2019

### **Vehicle Allowance with a Designation Change**

Access Lifestyle / 2019

### **Appreciated /Awarded as a best sales person**

ICC Pvt Ltd / 2017

### **Two Salary Increments within 6 Months**

ICC Pvt Ltd / 2017

### **Large scale project supervising experience**

Centrepoint Homes / 2015

Access Lifestyle / 2019

### **Major Exhibition experience with high end product promoting**

Access Lifestyle / 2019

ICC Pvt Ltd / 2017

Centrepoint Homes / 2015

### **Working experience with both local and foreign clients / Trainings**

Access Lifestyle / 2019

ICC Pvt Ltd / 2017

Centrepoint Homes / 2015

## PROFESSIONAL EXPERIENCE / CONTINUED

2012 -2013

### **Regional Sales Executive / Ultratech Cement Pvt Ltd**

Responsible for the daily /Monthly sales targets of the region

Team leader for six dealer sales representatives

Canvassing new sales, Visiting existing dealers /contractors and maintaining a healthy relationship with them

Educating construction related peoples, contractors, architects about the product specifications

2011 -2012

### **Sales & Customer care Executive / IC House Film Pvt Ltd**

Canvassing for new sales opportunities

Coordinating with filming crew, Actors & Actress, Vocalists, accommodations and other service providers and with clients

Coordinating with TV, Radio and other Media partners

2010 -2011

### **Key Accounts Coordinator (Modern Trade) / UTN Trading Pvt Ltd**

Supervising, Maintaining products availability of the Main Supermarket Chains in Sri Lanka (Cargills /Keells/ Laugf /NOLIMIT)

Competitor products analyzing

Responsible for the deliveries, Payments collection of the given criteria

## ADDITIONAL EXPERIENCE

2009 -2010

### **Aircraftmen / Sri Lanka Air force**

Completed basic military training at Diyathalawa Air Force base camp successfully. Served in civil war for a short period of time as a regular airman.

Legally resigned due to a personal matter

2008 -2009

### **Volunteer Civil Security Member / Nawagamuwa Police Area - Kaduwela**

Helping Local Police to secure the area from terrorist attacks during civil war time

Educating local people and raising the awareness of suspicious peoples and activities

Conducting /Attending for sudden checkpoints, house inspecting's

## IMPORTANT INFO

### FULL NAME

Koswaththage Sameera  
Udayanga Perera

### ADDRESS(CURRENT)

NO 773,  
Road No 618,  
Area 806,  
Isa Town,  
Bahrain.

### ZIP CODE

815,816

### NIC NO / CPR NO

881100061V / 880494751

### PASSPORT

N8419024

### DRIVING LICENCE

B583622 A1, A, B1, B, G1  
880494751(GULF)

### NATIONAL STATUS

SRI LANKAN

### MARITAL STATUS

SINGLE - DIVORCED

### BLOOD GROUP

B Rh positive (B+)

### SECONDARY CONTACT

+94 774 486 872

## REFERENCE

### Mr Herman Gonzal

Director (Retired)  
International Construction  
Consortium (ICC) Pvt Ltd  
+94 777 772 827

### Miss Samala Amarasekera

Head of department  
Access Lifestyle Pvt Ltd  
+94 770 090 994

### EMERGANCY CONTACT

+94 779 818 927  
K RANJITH PERERA  
FATHER

## EDUCATIONAL QUALIFICATIONS

2007	<b>Advanced Level /</b> Bomiriya National School - Kaduwela
	Biology - Ordinary Pass (S)
	Agricultural Science - Credit Pass (C)
	General English - Ordinary Pass (S)
	Chemistry - Failure (F)
2004	<b>Ordinary Level /</b> Bomiriya National School - Kaduwela
	Buddhism - Distinction (A)
	Sinhala Language - Distinction (A)
	General English - Credit Pass (C)
	Mathematics - Distinction (A)
	Science & Technology - Very Good Pass (B)
	Social studies & History - Very Good Pass (B)
	ART - Ordinary Pass (S)
	Business & Acct.Studies - Very Good Pass (B)

### Declaration

I, K. Sameera Udayanga Perera hereby declare that the information furnished above is true, complete and accurate to the best of my knowledge and belief. I understand that in the event of my information being found false or incorrect at any stage, my candidature / appointment shall be liable to cancellation / termination without notice or any compensation in lieu thereof.

SUGNATURE

18/01/2021

DATE