



Sameera Perera

Asst. Manager Technical Sales

CONTACT

- +97 333 245 325
- udayangasam@gmail.com
- Colombo, Sri Lanka
- <https://www.linkedin.com/in/sameera-udayanga-7bb47136>

EDUCATION

GCE A/L—Science Stream

Bomiriya National School
2007

GCE O/L

Bomiriya National School
2004

EXPERTISE

Social Perceptiveness

Positive Thinking

Judgment and Decision
Making

Development and Building
Teams

Time Management

Active Listening

Problem Solving

Driving and Riding

Hard Working

Quick learning

“Can do” Attitude

PROFILE

I believe I can be a very great asset to your company. I'm a hard worker and a quick learner. I put a lot of pride and integrity in my work. I'm a nice, fun, friendly and punctual person. I work well in a team but also on my own as I like to set myself goals which I will achieve, I have good listening and communication skills. I have a creative mind and I'm always up for new challenges. I am well organized and always plan ahead to make sure I manage my time well.

PROFESSIONAL EXPERIENCE

2017 -2020

Asst. Manager Technical Sales/Access Lifestyle Pvt Ltd

I was Responsible for all, ongoing and upcoming installations. Planning and coordinating sales, installation, delivery and the client /Architect requirement.

Bring in / Generating new sales, Handling show room visiting clients,

Providing solutions for the designing team, when a question arises and correcting them with a practical and efficiency way.

2015 -2017

Executive Sales – Real Estate & Apartments / ICC Pvt Ltd

Escorted clients to appointments

Was responsible for General Hotline, Sales Office, Site Office and Model Apartment

2013 -2015

Maintaining and updating a client record, Spreading news letters

Technical Sales Executive / Centrepoint Homes Pvt Ltd (Fairway Holdings)

Responsible for generating sales, Follow up on existing leads, Handling show room clients appointments.

Supervising and coordinating installations

Attending after sales issues, customer complaints, rectifications

SKILLS

Microsoft Office

Photoshop (Basics)

Web Exploring

Mac & PC Systems

Facebook & Twitter

Linked in

Adobe Acrobat

Internet and Email

PC Trouble Shooting

First Aid and Fire Safety

ACHIEVEMENTS

Overseas Training (Italy)

Access Lifestyle / 2019

Vehicle Allowance with a Designation Change

Access Lifestyle / 2019

Appreciated / Awarded as a best sales person

ICC Pvt Ltd / 2017

Two Salary Increments within 6 Months

ICC Pvt Ltd / 2017

Large scale project supervising experience

Centrepoin Homes / 2015
Access Lifestyle / 2019

Major Exhibition experience with high end product promoting

Access Lifestyle / 2019

ICC Pvt Ltd / 2017

Centrepoin Homes / 2015

Working experience with both local and foreign clients / Trainings

Access Lifestyle / 2019

ICC Pvt Ltd / 2017

Centrepoin Homes / 2015

PROFESSIONAL EXPERIENCE / CONTINUED

2012 -2013

Regional Sales Executive / Ultratech Cement Pvt Ltd

Responsible for the daily /Monthly sales targets of the region

Team leader for six dealer sales representatives

Canvassing new sales, Visiting existing dealers /contractors and maintaining a healthy relationship with them

Educating construction related peoples, contractors, architects about the product specifications

2011 -2012

Sales & Customer care Executive / IC House Film Pvt Ltd

Canvassing for new sales opportunities

Coordinating with filming crew, Actors & Actress, Vocalists, accommodations and other service providers and with clients

Coordinating with TV, Radio and other Media partners

2010 -2011

Key Accounts Coordinator (Modern Trade) / UTN Trading Pvt Ltd

Supervising, Maintaining products availability of the Main Supermarket Chains in Sri Lanka (Cargills /Keells/ Laugf /NOLIMIT)

Competitor products analyzing
Responsible for the deliveries, Payments collection of the given criteria

ADDITIONAL EXPERIENCE

2009 -2010

Aircraftmen / Sri Lanka Air force

Completed basic military training at Diyathalawa Air Force base camp successfully. Served in civil war for a short period of time as a regular airman.

Legally resigned due to a personal matter

2008 -2009

Volunteer Civil Security Member / Nawagamuwa Police Area - Kaduwela

Helping Local Police to secure the area from terrorist attacks during civil war time

Educating local people and raising the awareness of suspicious peoples and activities

Conducting /Attending for sudden checkpoints, house inspecting's

IMPORTANT INFO

FULL NAME

Koswaththage Sameera
Udayanga Perera

ADDRESS(CURRENT)

NO 773,
Road No 618,
Area 806,
Isa Town,
Bahrain.

ZIP CODE

815,816

NIC NO / CPR NO

881100061V / 880494751

PASSPORT

N8419024

DRIVING LICENCE

B583622 A1, A, B1, B, G1
880494751(GULF)

NATIONAL STATUS

SRI LANKAN

MARITAL STATUS

SINGLE - DIVORCED

BLOOD GROUP

B Rh positive (B+)

SECONDARY CONTACT

+94 774 486 872

REFERENCE

Mr Herman Gonzal

Director (Retired)
International Construction
Consortium (ICC) Pvt Ltd
+94 777 772 827

Miss Samala Amarasekera

Head of department
Access Lifestyle Pvt Ltd
+94 770 090 994

EMERGANCY CONTACT

+94 779 818 927
K RANJITH PERERA
FATHER

EDUCATIONAL QUALIFICATIONS

2007

Advanced Level / Bomiriya National School - Kaduwela
Biology - Ordinary Pass (S)
Agricultural Science - Credit Pass (C)
General English - Ordinary Pass (S)
Chemistry - Failure (F)

2004

Ordinary Level / Bomiriya National School - Kaduwela
Buddhism - Distinction (A)
Sinhala Language - Distinction (A)
General English - Credit Pass (C)
Mathematics - Distinction (A)
Science & Technology - Very Good Pass (B)
Social studies & History - Very Good Pass (B)
ART - Ordinary Pass (S)
Business & Acct. Studies - Very Good Pass (B)

Declaration

I, K. Sameera Udayanga Perera hereby declare that the information furnished above is true, complete and accurate to the best of my knowledge and belief. I understand that in the event of my information being found false or incorrect at any stage, my candidature / appointment shall be liable to cancellation / termination without notice or any compensation in lieu thereof.



SUGNATURE

18/01/2021

DATE