

OMAR AHMED



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ADDRESS

FLAT 22, BUILDING 1523
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A'ALI, KINGDOM OF BAHRAIN

DOB 1st December 1981
Married

OBJECTIVE

To obtain a key position that utilizes advanced business methods, including team leadership and business development. Management, Operations, Marketing & sales strategies. Mechanical Services, Contracting or Trading.

SKILLS

A professional Senior Team player who is a operations specialist and able to emerge a creativity among the team.. Implement needful business strategies and efficiently able the team to reach the targets regardless in projects or day to day sales. Presentation skills, annual budgeting, building marketing campaigns, vendor's relationship and product development, HR techniques to recruit right people for the job & Finance controlling.

EXPERIENCE

DIRECTOR OPERATIONS

KARSAZ MARINES & INDUSTRIAL SERVICES - BAHRAIN

From July 2017 till August 2020

BRANCH MANAGER

ALAA FOR INDUSTRY (AFI) – JUBAIL - SAUDI ARABIA

From August 2015 – till June 2017

BUSINESS DEVELOPMENT MANAGER

KINDOM GROUP OF COMPNAIES - BAHRAIN

From June 2011 – till July 2015

ASST. DIRECTOR COMMERCIAL

AL RAI LOGISTICA (MABANEE) – KUWAIT

From April 2010 – till July 2011

BUSINESS DEVELOPMENT MANAGER

ALAA FOR INDUSTRY (AFI) – KUWAIT

From April 2004 – till March 2010

EDUCATION

MASTER OF BUSINESS ADMINISTRATION / 2015 TILL

The University of Salford – Manchester – United Kingdom

BACHELORS OF BUSINESS ADMINISTRATION / 2003

University of Punjab – Rawalpindi Campus - Pakistan

I COM / 1999

ISCP - Kuwait



CERTIFICATION & COURSES

PRESENTATION SKILLS

NYBA – New York – USA - 2000

A QUICK INTRO

Started my professional career in 2004 after gaining bachelor's degree in business. AFI a Mechanical Engineering Multinational firm where I started as junior project coordinator and with the time worked on positions like indoor service advisor, sales engineer and business development manager in Kuwait. Moving forward worked for a year plus in a logistics & warehousing well known company in Kuwait where I gained the wide knowledge in shipment handling and storage solutions. Later in 2011 moved to Bahrain and worked for a well known businessman in his new establishment related to security services and food products. Later the group took over few smart governmental projects where I played key role in mobilization and recruitment. Once again back in 2015 AFI hired me once again to undertake a challenging role in their biggest branch of Saudi Arabia. During this tenure my duties included the branch operations from Jubail till Ar'ar where the giant customers list fall like SABIC, MAADEN & ARAMCO. Day to day sales, shutdown jobs, turnkey projects and 24/7 services were the part of my operations handling. In 2017 established my own firm in Bahrain with a local partner where the company undertook fabrication, mechanical shutdown, construction civil and mechanical projects with the 2019 turnaround of 350K BD. The operations were shut in mid-2020 due to partnership dispute and COVID 19 crisis.

MS BASICS

Islamabad - Pakistan - 2004

HYDRAULICS TRANSPORTATION SYSTEMS

HYVA – Netherlands – 2006

INDUSTRIAL AIR COMPRESSORS

ALUP – France – 2008

LIFTING & PULLING BASICS

AFI – Dammam – KSA – 2010

BUSINESS DEVELOPMENT ETHICS

LCC – Dubai – UAE - 2010

BASICS OF ENGINEERING (MECHANICAL)

Kharafi National – Kuwait - 2005

COSTING & BUDGETING - PROJECTS

MOTO – Bahrain - 2013

MAADEN & SABIC PORTAL HANDLING

KSA - 2015

EQUIPMENT RENTAL OPERATIONS & MAINTENANCE

CAT – Bahrain - 2018

BASICS OF INDUSTRIAL PIPING

SONME – Turkey - 2018