



PROFILE

Energetic Sales Representative offering demonstrated success identifying prospects and converting leads into customers. Superior communication skills with ability to understand client needs and close sales. Recognized for creativity and resourcefulness in meeting and exceeding sales, revenue, and profit goals.

CONTACT

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LINKEDIN:

<https://www.linkedin.com/in/abdur-raheem-189a0a19b/>

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abdurraheem1998@outlook.com

SKILLS

- Customer Service
- Presentation Skills
- Appointment Setting
- Direct Sales
- B to B and B to C sales
- Building Relationship
- Sales
- Product Sales
- Communications
- Sales Presentation

REFERENCE

Arun Prabha – +6596724975
Director- Ising Infotech

MOHAMMED ABDUR RAHEEM

WORK EXPERIENCE

Sales Specialist (Internship)

ISing Infotech PTE LTD, Singapore

2020 March – 2020 August

- Make new connections: Cold calling, sending emails and connect via LinkedIn for the business expansion
- New Business Development: Identify and evaluate specific business opportunities.
- Prepare Sales Quotation and maintain good relationship with customers
- Answered customers' questions regarding products, prices, and availability.
- Researched client requests to create best possible solutions for diverse needs.

EDUCATION

TEG International College, Singapore

Aug 2020

Diploma in Retail and Business Management

Majestic Travel School, Hyderabad, India

Feb 2018

Diploma in International Airline Reservation and Ticketing with CRS Galileo, Amadeus and Sabre

Fountain Head High School, Hyderabad, India

May 2015

'O' Level

CERTIFICATION

International Air Transport Association (IATA)- Global Distribution

Systems - March 2019

ADDITIONAL INFORMATION

Availability : Immediate

Marital Status : Single